



Air Conditioning TODAY



AUGUST 2026

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Solar Supply Opens 66th Branch in Lucedale, Mississippi



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FISSCO SUPPLY HVAC Grand Opening



Pictures on page B6.

TACCA DFW Member Meeting at TX Whiskey Ranch



Pictures on page B10.

Ferguson Contractor Open House in Victoria, TX



Pictures on page B12.

EPA lifts R-410A Installation Deadline

Refrigerant Prices Could Rise as a Result

In May, the Environmental Protection Agency (EPA) issued a final rule on reconsideration of the 2023 Technology Transitions Rule under the AIM Act, which will shape our industry for years to come.

Lifting the installation deadline for residential and light commercial equipment

Most notably, the rule formally lifts the January 1, 2026, prohibition on the installation of residential and light commercial R-410A AC and heat pump equipment manufactured or imported prior to January 1, 2025.

That change was the central recommendation of ACCA's comments, and the final rule echoes our arguments that the prior rule created unreasonable inventory-management burdens, forced contractors to forecast construction timing with unrealistic precision, and risked unnecessary equipment obsolescence.

EPA explicitly acknowledged that the original deadline created an issue regarding stranded inventory. They also recognized that the supply chain conditions brought about by the A2L transition worsened the problem beyond what was initially anticipated during their original 2023 rulemaking. Further, they note that the rapid market shift toward compliant A2L equipment resulted in larger inventories of

legacy R-410A systems than expected.

Installation of such equipment is still technically prohibited until 60 days after publication in the Federal Register (Docket ID No. EPAHQ-OAR-2025-0005), but thanks to the enforcement discretion we won in December, the risk is now extremely low.

Concerns on VRF and commercial refrigeration rules

The most significant changes from October's proposed rule relate to the commercial refrigeration subsector where EPA heeded concerns raised by supermarket operators, food retailers, and related trade associations in finalizing the following limits:

- a 1,400 GWP interim limit for supermarket systems until 2032,
- a 1,400 GWP interim limit for remote condensing units until 2032,
- and a 700 GWP interim limit for cold storage warehouses until 2032.

These changes represent a major retreat from the original 150/300 GWP framework established in the 2023 rule.

While these changes may be welcome news to some refrigeration contractors and their customers, ACCA is concerned that these changes will significantly increase the demand for the limited supply of HFC

refrigerants available under the AIM Act's phasedown schedule, which is not changed by this rule. That's anticipated to significantly increase refrigerant prices for all contractors and HARDI estimates \$13 billion in added costs for the refrigeration subsector alone. It could also increase pressure for an additional transition to highly-flammable A3 refrigerants.

ACCA also argued that VRF and VRV systems face the same stranded inventory and project-timing risks as other commercial systems, particularly because these projects are highly capital intensive and often tied to large construction timelines extending years into the future.

EPA characterizes the VRF requests as outside the scope of the current rulemaking and points to earlier relief already granted:

- installation deadlines delayed until January 1, 2027 generally,
- and until January 1, 2028 for certain projects with approved building permits before October 5, 2023.

EPA also argues that the number of VRF units affected is materially smaller than the number of conventional residential and light commercial systems.

First published by The ACCA HVAC Blog May 22, 2026

Louisiana's HB953: A Warning Sign for the Trades

Falls Church, Va. -Governor Jeff Landry signed HB953 into law — and with it, Louisiana enacted what PHCC believes to be the most damaging rollback of plumbing licensure standards seen anywhere in the country in recent memory. For context: in 2019, the Texas Legislature nearly allowed its state plumbing licensing board to sunset entirely before Governor Greg Abbott intervened to preserve it. HB953 doesn't go that far, but in some ways, what it does is more consequential.

The law does not eliminate plumbing licensure, but it dismantles the independent governance structure that has made Louisiana's plumbing licensing framework

effective. The State Plumbing Board of Louisiana — until now the only building trade in the state with its own independent regulatory authority — is being folded into the Louisiana State Licensing Board of Contractors as a subcommittee, with the Board of Contractors assuming ultimate authority over license issuance. Decisions that were once made by subject matter experts and experienced plumbing professionals will now be made by a body without that specialized expertise.

The most consequential provision, however, involves hours requirements. Beginning Jan. 1, 2027, apprentices will need only 2,500 hours to sit for the

journeyman's exam, and journeymen will need only 1,000 hours of work experience to be eligible for a contractor's license. These reductions create a compounding risk: less-prepared workers entering the market faster, at every level of the licensing pipeline.

Louisiana is not an isolated case. PHCC has been tracking a troubling pattern across the country as states and localities pursue the weakening of building trade licensing requirements, building code freezes, and broad reciprocity agreements — all under the banner of housing affordability. California has seen residential code freezes.

SEE LOUISIANA PG.10

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Bluon and WEX® Announce Strategic Agreement to Empower HVAC and Plumbing Contractors Nationwide

Irvine, Calif. – Bluon, Inc., the industry-leading company providing AI support and technical data to HVAC-R contractors, today announced a strategic agreement with WEX®, a global leader in intelligent payment solutions. This new collaboration embeds Bluon’s HVAC offerings within the WEX Field Service Management (WEX FSM) ecosystem, paving the way for impactful collaboration and streamlined workflows between the two platforms.

“Partnering with WEX allows us to bring our battle tested HVAC intelligence UI and toolkit directly to trade contractors within their existing workflows to give their field teams the data and support they need, right when they need it,” said Peter Capuciat, CEO of Bluon. “By embedding our resource ecosystem together with WEX FSM, we are making it simpler than ever for contractors to support and train their skilled labor with minimal adoption challenges.”

Bluon has created the first platform of its kind to provide HVAC technicians and related contractor staff the technical information and support they need with its one-of-a-kind database and proprietary A.I. support platform which together provides model number specific guided tech support for virtually any challenge a technician may face. Bluon’s brand-agnostic database is unique in the HVAC industry. Covering over 260 OEMs and nearly 5,000,000 unique model number families, Bluon’s database provides manuals, schematics, original parts (BOM), part specs, and compatible replacement part options for over 30 million specific model numbers found in the field.

WEX FSM, which serves more than 35,000 contractors, provides access to critical tools needed to run their business every day. The solution streamlines essential back-office workflows, including scheduling, dispatching, and billing, while equipping field

technicians with the tools necessary to enhance on-site productivity.

Through the WEX FSM mobile app, technicians can access digital pricebooks and offer flexible customer financing options through leading providers, including GoodLeap, Synchrony, Wells Fargo, and Service Finance. By combining intuitive workflows with integrated payment processing, WEX FSM minimizes administrative overhead, allowing trade businesses to increase efficiency and focus on delivering exceptional customer service.

“This agreement reflects our commitment to creating a more connected experience for contractors by bringing best-in-class solutions together,” said Dylan Jones, senior vice president and general manager, Mobility Growth at WEX. “Bluon’s industry-leading HVAC intelligence will give WEX Field Service Management customers access to more of the information they rely on every day, helping reduce downtime, improve first-time fix rates, and create a better experience for both technicians and homeowners.”

For additional information about Bluon, visit bluon.com.

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Serving the HVAC/R Industry Since 1986
P.O. Box 311776 New Braunfels, Tx. 78131-1776
(830)708-5646
www.ac-today.com
Publisher AC Today
Editor & Ad Director Lance Lackey
llackey@ac-today.com

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Product News

Johnson Controls Launches Metasys 16.0 to Support High-Performance Environments Where Uptime and Resilience are Critical

- Strengthens protection with built-in cybersecurity features that help safeguard operations while reducing IT complexity, as cyber risk continues to grow across critical infrastructure
- Cuts engineering and deployment time by 30%, accelerates upgrades by 40% and speeds integration by 80% to simplify operations and scale faster as operational demands intensify
- Reduces downtime risk with native system redundancy that keeps systems running without specialized hardware or third-party software

Milwaukee — Johnson Controls (NYSE: JCI), a global leader in thermal management, mission-critical building systems, energy efficiency and decarbonization, today introduced Metasys 16.0, the latest version of its flagship building automation system with new capabilities designed to help customers reduce downtime risk, strengthen cybersecurity and bring systems online faster across complex environments at a time when building performance is becoming essential to business outcomes.

“The environments our customers operate in are more complex than ever, and expectations for performance continue to rise,” said M. Faisal Pandit, president, Building Management Systems, Johnson Controls. “Even brief disruptions can impact operations, productivity and outcomes. Customers need a building automation system that is secure, resilient, and simple to deploy and scale. With Metasys 16.0, Johnson Controls brings this together in a single platform, helping customers maintain continuous operations, reduce risk and adapt as their needs evolve.”

A wave of scientific advances — from artificial intelligence to biotechnology to advanced manufacturing — is now moving



rapidly into large-scale deployment. These industries require precise, reliable operating environments, elevating building performance from a supporting role to essential for business success. Thermal management is now central to how systems perform and scale, and digitally enabled life cycle services are critical to maintaining uptime, protecting high-value assets and delivering consistent outcomes.

Metasys 16.0 responds to the performance needs of these

high-growth industries, enabling faster deployment, more autonomous operations, and connected, resilient platforms built for environments where performance cannot fail.

New features include:

- Stronger cybersecurity: Safeguards operations with protections aligned with IEC 62443-4-2 Security Level 2, reducing risk and supporting evolving requirements. “Fast Track” upgrades cut upgrade time by up to 40% through preemptive system checks and accelerates adoption of the latest cybersecurity and operational enhancements.
- Faster integration and deployment: Connects systems more quickly across environments using an open, connected approach. Visual integration tools, including Node-RED, enable real-time data sharing and help deploy integrations up to 80% faster, reducing costs by 60% to 70% and bringing new capabilities online in days instead of months.
- Built-in resilience for continuous uptime: Protects uptime with built-in resilience across multiple servers so operations continue seamlessly if one server goes offline, without the need for specialized hardware or third-party software.

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Enabled by Johnson Controls innovation, manufacturing scale and a global 50,000-person field workforce, Metasys 16.0 helps customers create and sustain precise, resilient environments, facilitating more efficient operations, lower risk and consistent performance over time. For more information, visit Metasys Building Automation System | Johnson Controls.

Construction Employment Increases By 11,000 In June And 64,000 Over 12 Months

Industry Employment and Wages Continue to Rise Faster Than Overall Labor Market as Association is Set to Release, Later Today, New National Polling Showing Broad, Bipartisan Support for a New Highway Bill

Construction firms added 11,000 jobs in June and 64,000 over 12 months, as pay for craft workers climbed faster than for production workers overall, according to an analysis by the Associated General Contractors of America of new government data released today. Association officials cautioned, however, that future construction job gains are at risk unless Congress acts quickly to pass new highway and transit legislation before the current law expires on Sept. 30.

"Nonresidential construction firms have consistently added to their headcount and boosted pay at higher rates than other employers," said Ken Simonson, the association's chief economist. "However, the highest percentage gains in jobs are in the sector that is vulnerable to a lapse in federal support for highway, bridge and transit investments."

Construction employment totaled 8,331,000 in June, seasonally adjusted, an increase of 11,000 from May. Over the past 12 months, the industry has added 64,000 jobs, an increase of 0.8 percent, outpacing the 0.3 percent increase in total nonfarm payroll employment.

Gains in the industry were concentrated in nonresidential construction, with the steepest growth rate occurring in heavy and civil engineering construction, the sector that employs many highway and transit construction workers. Nonresidential firms added 19,900 employees in June and 113,400 positions or 2.3 percent over the past 12 months. Among nonresidential firms, heavy

and civil engineering construction employment increased by 2,600 positions for the month and 28,300 or 2.4 percent since June 2025.

Employment among nonresidential specialty trade contractors rose by 14,100 jobs for the month and 63,700 or 2.2 percent over the year, while nonresidential building contractors added 3,200 employees in June and 21,200 or 2.3 percent over 12 months.

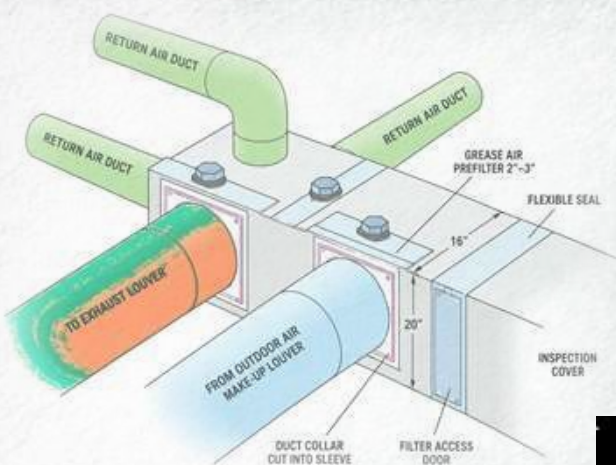
Meanwhile, residential construction firms shed 8,600 positions in June and 48,800 (-1.5 percent) over the year. Residential specialty trade contractors lost 5,700 employees for the month and 34,400 (-1.4 percent) since June 2025, while residential building contractors cut 2,900 jobs in June and 14,400 (-1.5 percent) over 12 months.

Average hourly earnings for production and nonsupervisory employees in construction, which covers most onsite craft workers as well as many office staff, increased to \$39.06 per hour in June. That figure is 20.6 percent higher than the average for all private-sector production employees. Construction pay rose by 4.8 percent over the past year, compared to a 3.4 percent gain for production workers in the overall private sector.

Association officials noted that they will be releasing new national and 50-state polling showing broad, bipartisan support for having Congress pass a new highway and transportation bill by Sept. 30. The association is holding a virtual media briefing at 1 p.m. EDT today to release the polling and call on Congress to act quickly to protect future construction jobs and national economic growth.

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	SE39860	MARS 10860	ECM 1/5 - 1/2HP
	SE39865	MARS 10865	ECM - PSC 1/3 - 1/2HP D/D
	SE39866	MARS 10866	ECM - PSC 3/4- 1HP D/D
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ACCA Urges Families to Connect with HVAC Contractors as Record Heat Dome Grips America

Alexandria, VA. — As a historic heat dome pushes heat indices to 105–115°F across the eastern two-thirds of the United States, the Air Conditioning Contractors of America (ACCA) is urging families to connect with HVAC professionals to keep their homes safe during this dangerous stretch of extreme heat.

With more than 200 million Americans under heat alerts, air conditioning has shifted from a comfort feature to a life-saving necessity. Overnight lows are staying in the 75–80°F range in many regions, denying households the overnight relief that normally helps the body recover from daytime heat stress — a pattern health officials say significantly raises the risk of heat-related illness, particularly for children, older adults, and people with chronic health conditions.

“When a heat dome like this settles in, a cooling system isn’t a luxury — it’s medical equipment, a food safety system, and a family’s first line of defense all at once,” said Kate Wessels, VP of Communications, Marketing, and Partnerships of ACCA. “Our contractors are on the front lines of this heat wave, working long hours to make

sure cooling systems don’t fail, insulin stays cold, and families have a safe place to ride out the worst of it. That’s the job ACCA members show up to do every single day of a heat emergency like this one.”

Why Working Air Conditioning Matters Beyond Comfort

ACCA is highlighting three critical, often-overlooked reasons a functioning HVAC system matters most during extreme heat events:

1. Protecting vulnerable family members. Heat stroke and heat exhaustion can develop quickly, especially for young children, older adults, pregnant women, and people with respiratory or cardiovascular conditions. A reliable, well-maintained cooling system is one of the most effective tools for preventing heat-related illness at home.

2. Safeguarding the food supply. Commercial refrigeration and home cooling work together to prevent food spoilage during extended heat events, especially when grid strain leads to rolling outages or brownouts in high-demand areas.

3. Preserving temperature-sensitive

medical necessities. Many households rely on air conditioning to safely store insulin, other refrigerated medications, and medical equipment that can be compromised by extreme indoor heat.

ACCA Contractors Are Ready to Help

As demand for HVAC service spikes nationwide, ACCA member contractors are ready to help families and businesses keep their systems running through the heat emergency.

ACCA encourages consumers to use trusted resources to find help quickly when needed, including:

ACCA’s Contractor Locator — a free, searchable directory that connects homeowners and businesses directly with ACCA member contractors in their area for emergency repairs, maintenance, and system checks.

ACCA at Home — a consumer resource hub offering practical guidance on maintaining air conditioning systems, recognizing warning signs of AC failure before they become emergencies, and understanding when to call a professional versus attempting a DIY fix.

Tips for Families During the Heat Dome

- Watch for early warning signs of AC trouble — weak airflow, unusual noises, or a system that runs constantly without cooling effectively.

- Avoid overworking an aging or already-strained system; schedule a professional check rather than waiting for a full breakdown.

- Identify an HVAC contractor before an emergency hits, using resources like ACCA’s Contractor Locator.

- Have a backup plan — such as a nearby cooling center or a relative’s home — in case of a system failure during peak heat.

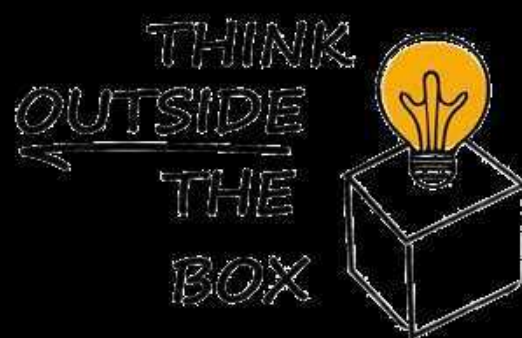
“ACCA is not just responding to a heat emergency — we’re reminding families and businesses that help is available and easy to find,” Wessels added. “That’s what ACCA contractors do — they show up to protect homes, businesses, health, and peace of mind.”

To find an ACCA contractor near you, visit the **Contractor Locator**. For more tips on protecting your home and family during extreme heat, visit **ACCA at Home**.

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Product News

NAVAC, AccuTools Form Strategic Partnership to Expand North American HVAC/R Market Presence

Exclusive agreement consolidates distribution, promotion, and territory management under unified platform across U.S., Canada, and Mexico

Lyndhurst, NJ – NAVAC, the world’s largest supplier of HVAC vacuum pumps in addition to a wide array of tools, gauges, recovery units, instruments and industry-specific items, has entered into a strategic partnership with AccuTools, a manufacturer of high-precision HVAC/R diagnostic and specialty tools.

Under the terms of this definitive agreement, NAVAC will serve as the exclusive strategic partner for AccuTools across North America, assuming full market authority throughout the United States, Canada, and Mexico. Global expansion initiatives are also underway.

The agreement integrates AccuTools’ product portfolio into NAVAC’s distribution and marketing infrastructure, creating a streamlined “one-stop” purchasing and support experience for technicians. Under the partnership, NAVAC will oversee centralized logistics and fulfillment across North American channels while coordinating sales and promotional initiatives for both brands. Backed by NAVAC’s extensive sales network, the collaboration will provide on-the-ground support for distributors and end-users.

“This partnership is more than a distribution agreement; it represents a strategic alignment of two of the most innovative and trusted names in the industry,” said Keith Keller, Vice

President of NAVAC. “By bringing AccuTools under the NAVAC umbrella, we are not only expanding our portfolio but also ensuring that these premium instruments are backed by NAVAC’s



world-class logistics, training, and customer support standards.”

The collaboration is expected to deliver immediate operational efficiencies across the supply chain. Distributors can now consolidate vendors, combining NAVAC and AccuTools orders to maximize profitability and reduce administrative overhead. For field technicians, the partnership ensures seamless compatibility between the industry’s most advanced hardware.

“The future of this partnership is simple: the industry wins,” said Jim Bergmann, President of AccuTools. “Technicians seeking best-in-class performance tools will benefit from unified availability and support. By combining NAVAC’s market reach with AccuTools’ precision engineering, we are positioned to develop practical, best-practice solutions for today’s HVAC/R professionals.”



LOUISIANA con’t.

North Carolina is weighing a proposal for unlimited licensing reciprocity with no evaluation of whether other states maintain comparable standards. What was once a largely partisan policy posture is now drawing bipartisan support, because the affordability argument is politically appealing — regardless of what it actually costs in building safety, workforce quality, and long-term resilience.

The problem with that logic is straightforward: cutting corners doesn’t lower costs, it defers them. Work done by undertrained hands creates failures that must be repaired — and those repairs cost far more than the savings ever justified. More fundamentally, the plumbing and HVAC trades aren’t an abstraction. They are the systems that deliver clean water, maintain indoor air quality, and protect the health and safety of every building occupant. The public risk of weakening the standards that govern this work is real and serious.

PHCC urges our state and local chapters and industry partners to take this moment seriously. Engage your elected officials proactively. Make the case for a well-trained workforce and a rigorous licensing framework — not as a matter of professional self-interest, but as a matter of public health and safety. And know that PHCC stands ready to support you in that work. PHCC will be rolling out a new webpage of resources and stories that can be used to help make these arguments in state capitals across the country. Stay tuned for that and more, and if you have any questions in the meantime, please reach out to us at government@naphcc.org.



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- FRI AUG 7 KILLEEN
- TUE AUG 11 LONGVIEW
- WED AUG 12 TYLER
- MON AUG 17 FT. WORTH - BEACH

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PHCC and Milwaukee Tool Expand Commitment to Building the Next Generation of Skilled Trades Professionals

Falls Church, Va. — PHCC—National Association and Milwaukee Tool are expanding their partnership through a major investment in workforce-development initiatives designed to attract, train and retain the next generation of plumbing and HVAC professionals.

As part of this strengthened collaboration, Milwaukee Tool has elevated its support of PHCC to Strategic Partner status, reflecting a shared commitment to strengthening the skilled trades workforce and ensuring the industry has the talent, training and resources needed to meet future demand.

The expanded partnership includes Milwaukee Tool's exclusive sponsorship of the PHCC Educational Foundation's Workforce Advocacy Video Initiative, a national campaign designed to inspire future skilled trades professionals by highlighting rewarding career opportunities in the plumbing industry.

The initiative will feature Charlie Goede, the 2026 U.S. WorldSkills plumbing competitor and former PHCC National Plumbing Apprentice Champion, whose journey from apprentice to international competitor demonstrates the opportunities and career pathways available through the skilled trades.

"Workforce development remains one of the most critical priorities facing our industry," said Cindy Sheridan, chief executive officer of PHCC—National Association. "Milwaukee Tool has demonstrated a longstanding commitment to advancing the skilled trades through education, training and industry partnerships. Their expanded investment will help us to continue creating opportunities for the next generation of plumbing and HVAC professionals in order to strengthen the future of our industry."

Built on deep relationships with the trades, Milwaukee Tool works directly with professionals to develop solutions that improve safety, productivity and jobsite performance. That same user-driven approach extends beyond product innovation through long-term investments in workforce development, education and industry partnerships that help prepare the next generation of skilled trades professionals.

Milwaukee Tool invests more than \$10 million annually in hands-on education and workforce development initiatives. In 2025 alone, the company supported more than 600 apprentice graduations and donated more than \$4.5 million in professional-grade equipment to trade schools across the United States.

These efforts build on Milwaukee Tool's recently announced commitment to invest **\$200 million by 2030** in skilled trades workforce development initiatives, expanding access to training, strengthening workforce pipelines and supporting the long-term growth of the industry.

"Milwaukee Tool's success has always been rooted in the success of the skilled trades," said Scott Teson, Senior Vice President of Skilled Trades at Milwaukee Tool. "As we continue

investing in the future of the industry, we're proud to deepen our partnership with PHCC and support the programs, training and workforce development initiatives that help attract and prepare the next generation of plumbing and HVAC professionals."

The Workforce Advocacy Video Initiative will be promoted through PHCC and PHCC Educational Foundation communication channels and will provide resources that contractors, educators and industry stakeholders can use to support recruitment and workforce-development efforts nationwide.

For more information about PHCC partnership and sponsorship programs, contact PHCC Vice President of

Business Development Elicia Magruder at magruder@naphcc.org, or call 800-533-7694.





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Product News

RectorSeal® Introduces ClearDrain™ PVC Commercial to Eliminate White Slime in Commercial HVAC/R Systems

Houston, TX— RectorSeal, a leading manufacturer of quality HVAC/R and plumbing tools and accessories, expands the availability of ClearDrain PVC for commercial and industrial HVAC/R

applications, including grocery stores, convenience stores, refrigeration case drain routing, and rooftop units. ClearDrain PVC Commercial, like its residential counterpart,

incorporates zinc in its manufacturing process. This results in a smooth, slippery inner wall that helps prevent the growth of bacteria and algae. Independently tested to ISO 22196:2011, biocide-free ClearDrain PVC is up to

1,000 times more effective at preventing blockages caused by bacteria, known as white slime, than standard SCH40 PVC pipe. It can reduce white slime growth by up to 98% or more, and slime-blocking

bacteria growth by as much as 99.9%. This product is rated for refrigeration capacities of up to 20 tons and offers a complete lineup of fittings for routing refrigeration case drains. For commercial

facilities, ClearDrain PVC provides a one-time material upgrade that helps reduce reliance on chemical treatments, biocide tablets, and recurring maintenance programs. It also supports health code and food safety compliance, reduces slip-and-fall risks from drain overflows, and lowers the risk of water damage and service disruptions across store fleets and commercial facilities.

ClearDrain PVC has been deployed in real-world commercial refrigeration environments, including grocery stores operating year-round under continuous condensate loads. In these high-biofilm conditions — among the most demanding for any condensate drain system — ClearDrain PVC has demonstrated consistent performance in preventing white slime buildup.

“For grocery, retail, and commercial facilities, a clogged drain can quickly become a maintenance, safety, and operational issue,” said Andrew Twitty, Senior Director, Product Strategy at RectorSeal. “ClearDrain PVC helps reduce that risk with long-term protection built directly into the pipe.”



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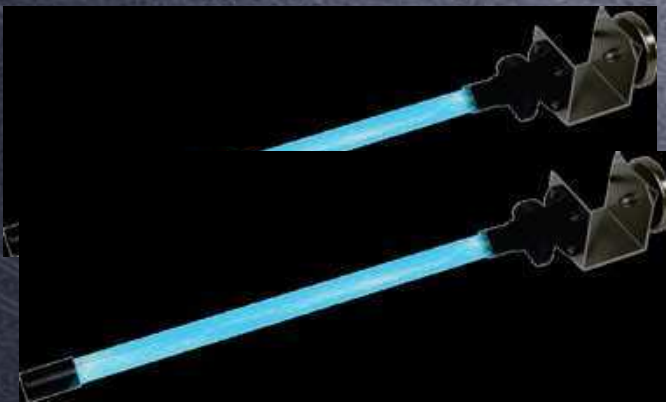
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Product News

Big Foot Systems' Non-Penetrative Rooftop Supports Now Available in North America Exclusively Through The Malco Group

Annandale, Minn.— The Malco Group, a leading manufacturer and distributor of professional-grade HVACR and building construction products in the Americas, is now the exclusive provider of Big Foot Systems, in North America.

As the global leader in non-penetrative rooftop support systems, Big Foot Systems offers a complete range of rooftop support solutions engineered to fit the needs of today's leading HVAC equipment, delivering a support system designed to simplify rooftop projects and keep critical equipment secure.

Built for speed, stability and roof protection, Big Foot Systems provides faster, simpler installations that result in clean, professional rooftop layouts for

commercial properties.

"Big Foot's modular support systems are infinitely customizable, solving even the most complex rooftop HVACR equipment layout challenges without penetrating the roof," said Jeff Ponce, category director of condensate management at The Malco Group. "This means contractors don't have to wait for the roofer to mop in frames -- equipment can be flown in anytime their section of the roof is finished."

Big Foot Multi-Frame: Supports VRF/VRV units, mini splits, single and double fan units, unitary condensers, side discharge unitary condensers and other small condensers while spreading the load out with less than 400 lbs. per square foot per foot and consistent foot pressure across the whole frame.

- The Multi-Frame can be extended in any direction using extension kits, providing the flexibility to mix and match to create the frame size and shape configuration that best suits the install.

- Easy to assemble – cross bars simply position onto the end bars.

- Individual legs are height-adjustable, keeping equipment level.

- Also available in XL, wide and XL wide configurations for ground mounts, multi-family and light commercial applications.



ACCA Launches Legacy Builders to Take HVACR Owners From Owner-Operator to CEO

Alexandria, VA. — The Air Conditioning Contractors of America (ACCA) has announced the launch of Legacy Builders, a year-long leadership program built to help HVACR business owners move from owner-operator to CEO and prepare their companies for long-term growth and an eventual exit. The program begins in fall 2026, and **enrollment is open now through August 15.**

For decades, ACCA has set the standard for technical education in the HVACR industry. With Legacy Builders and the concurrently launching Service Managers Leadership Lab, the association is investing in the business and leadership side of its members' companies with the same depth.

"Contractors have counted on ACCA for the technical training that defines quality work in this industry," said Martin Hoover, interim president and CEO of ACCA. "Running a business well takes training too, and for too long owners and managers have had to figure it out on their own. These programs bring that same ACCA standard to business ownership and workforce development, built

for this industry, by this industry."

Legacy Builders moves through three segments:

1. Redefining the owner's role from operator to CEO.
2. Restructuring the business for scalable growth.
3. Building long-term enterprise value ahead of a sale or succession.

The year includes three in-person, three-day leadership workshops, monthly virtual Legacy Labs, owner-to-owner mentorship, and a moderated peer community. Each participant finishes with a defined CEO role, a 90-day leadership transition plan, a prioritized business improvement roadmap, and a personal exit and legacy plan.

The program is available exclusively to ACCA and Plumbing-Heating-Cooling Contractors Association (PHCC) members, with pricing based on membership tier, and is designed for owners of companies in the roughly \$1 million to \$15 million range.

Eligible contractors are encouraged to register early to reserve their spot before enrollment closes.

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It's On My Heart: The Secret Sauce for Increasing Your Business

Just had some conversations with members and coaches. They shared one element of business success for those of us in the trades or for any business. The one single thing that will help improve sales, increase average tickets, add money to the bottom line is your reputation.

This was shared clearly, there are some companies whose reputation proceeds them into the room, people know what they stand for, how they treat customers and employees. You trust them completely. Other companies must continually push to get noticed, to be included on the list of people to call in case you are having a problem with your plumbing, heating or air conditioning, roofing or any other part of your home.

Some companies have mass; they will be noticed by the way they do business before they are needed by the consumer. Their reputation

has been honed by how they show up in the market, even before they show up. How they answer the phone, what their trucks look like (yes, wrapped trucks do improve your image), the uniforms the employees wear, everything. How they respond to a call for an estimate, when a consumer is unsure of what the dollars may be to replace the tankless in your 8-year home.

We may think motion creates success. The harder we push to get sales, referrals, maintenance agreements, the more successful we become. Not a guarantee. When we show respect to the customer, get involved in the community and do what is right at every instance, we are creating success.

Here is a point I have seen repeatedly with our members. Change is inevitable. And in some ways necessary, the market is always demanding more. A company may take

a move to a new vertical, an established plumbing company deep into new construction decides to move into service and replacement work. At first, they may have some success. The decisions that were made in the past that seemed so clear are now flexible, we may explain this as "adopting" to the new segment of the market. In some cases, we have not taken the time to research the market, and we work harder than ever to master the systems and processes the new market demands. We make excuses for small changes, calling them strategy that is demanded by the new market. We don't see the decline in our reputation immediately, it comes slowly, identity rarely disappears, it erodes.

Behaviors that we did not accept in the past are now reconsidered. Slowly we lose the traction our good name and reputation had in the community. So what should

we do to protect the reputation that has taken us years to build, and what steps should we take to improve it?

First, look at every moment of truth, every interaction with a consumer. Starting with how you answer the phone. I have called over 300 companies in the last few weeks, amazing what I have heard. Some have adapted Ai, ask for my name and purpose of the call, but many have a VM that is either full or not set up, no way to leave a message. I go to FB or social media to try to leave a message, in many cases they don't respond to my request for connection. Sorta amazing, since these are all businesses, I can't imagine that they have pre-screened my phone number and decided not to respond to calls from Arizona. On that note, just had a call with some of our members and the question was asked: what have you changed your mind about this



Jim Hinshaw

Upon graduating from the University of Missouri at Rolla, Hinshaw started his career in the air conditioning industry. Hinshaw's background includes positions as a manufacturer's rep, President of one of the oldest and largest air conditioning companies in Arizona, residential start-up specialist for the Carrier Corporation, and an officer in a Carrier owned service agency.

Jim Hinshaw, Vice President, Vertical Markets, HVAC for Service Nation. Jim works with hvac and plumbing companies of all sizes, Service Nation has members from 2 man shops to several hundred. We

help our members improve sales and profits offering employees a career path and strong financials, enabling owners to work on the business instead of in the business.

Memberships start at \$99/month, where you can get access to a download center with thousands of pieces of collateral to improve business. We also have a best practices level, to improve financial performance and scale the business, or help owners set up a successful exit strategy, on their timeline.

Jim can be reached at jhinshaw@servicenation.com or cell: 602-369-8097.

And now as an AUTHOR: "For those who might be interested, he has a collection of writings from the last 10 years. Stories of how one person can ruin a relationship with a customer, and how one can repair it! Stories of the loss of service in America, and how you can improve customer service today. Go to the following link for full details on how to make this collection yours!"

www.blurb.com/bookstore/detail/2223484 to check out the book – first 15 pages are free, sample before you buy!

year? One \$20 million/year company said they decided to give exact prices last year, not a range, not a ballpark, using an app that asked 6 or 7 questions, a recommendation and budget number (with financing) came

up in 5 minutes. They shared that 70% of the people who had requested pricing bought from them. 70%! Seems like a good reason to set up a pricing page on your website.

SEE HINSHAW PG.21

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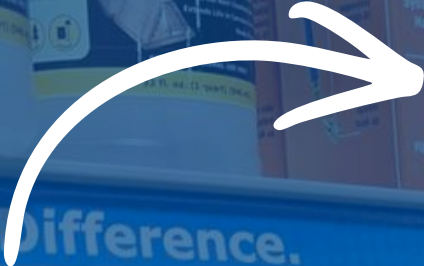




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401k Matching of Salary	Build for retirement faster	Yes	?
401k Safe Harbor Contribution	Funded 100% by the company	Yes	?
Work - Life Balance, Over achiever Culture	We win! We work hard, we value our time with family.	Yes	?
Career Growth	We love to promote from within!	Yes	?

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Then, how do you deliver your products and services. Do the install crews have business cards and training on how to interact with neighbors when doing an install? Do they pass out door hangers? How about lawn signs? Lawn signs on installs and service? Does the estimator carry a folder with your logo, wearing a shirt with your logo, driving a wrapped van or pickup?

What happens when the job is done? Does the install team clean up, really clean up the area where the unit was located as well as the area outside when they were working? Is the last tech on the job trained on how to ask for referrals. Something along the lines of this: Could I share something important? Most of our work (fill in % if known) comes from referrals from happy customers. Would you be so kind to share your experience working with us on your project? I can't put you on the payroll, but will have a (coupon for service, discount card, something!) for you and the person you refer us to. Thank you in advance!

One other element that is critical, a phrase that says what your company does that fills a need and other companies do not do, or will not do.

We are the company (what you are known for) that helps homeowners and businesses (enjoy more comfortable conditions at work and home, improving efficiency, health and safety), using the latest technology and trained professionals who have been background checked and verified. Our average employee in your home has been with us ___ years, unlike some of the competition that hire seasonally.

So there are a couple of ideas regarding reputation, thanks for listening, we'll talk later.

Air Conditioning Contractors of America Announces Leadership Transition and National CEO Search

Alexandria, VA — The Board of Directors of the Air Conditioning Contractors of America (ACCA) today announced a leadership transition as the association prepares for its next chapter of industry service and growth. Barton James has concluded his service as Chief Executive Officer, and the Board has named Martin Hoover, 2024-2025 ACCA Chair of the Board of Directors, as Interim CEO.

During his tenure, James served the association well and led important modernization efforts across the organization. Most notably, he helped guide ACCA's transition to a fully virtual organizational structure and supported the structural improvements that strengthened the association's overall financial stability.

As ACCA looks ahead, the ACCA Board of Directors believes this is the right time to begin a new chapter of executive leadership focused on continued growth, expanded national membership, stronger performance measurement, and deeper engagement with industry partners and allied organizations. ACCA's next phase will prioritize disciplined operating practices that support transparency, accountability, and long-term service to members.

"The Board is grateful to Barton for his dedicated service and leadership over the years," said Kurt Hudson, ACCA Board Chair. "This transition is not a reflection of diminished appreciation for his contributions. Rather, it reflects the Board's responsibility to position ACCA for its next stage of service, growth, and industry impact. We thank him sincerely, wish him continued success, and remain committed to keeping ACCA



moving forward in a responsible and professional manner."

The appointment of Hoover as Interim CEO is intended to provide continuity while the Board conducts its search for ACCA's next permanent leader. Having recently served as Chair of the Board, Hoover brings strong knowledge of ACCA's members, staff, priorities, and strategic objectives.

A longtime ACCA member, Hoover has over 41 years of experience in the HVAC industry as the co-founder of Empire Heating and Air Conditioning in Decatur, GA.

"ACCA's day-to-day operations, advocacy work, and contractor support initiatives remain on track," said Hoover. "My focus is on supporting the staff, serving members, and helping maintain steady operations while the ACCA Board of Directors conducts a thorough search for the association's next permanent CEO."

The ACCA Board of Directors is forming a dedicated search committee to begin the national recruitment process and expects to partner with an executive search firm to identify the association's next permanent leader.



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Product News

Daikin Launches *NEXIO* Max Inverter-Driven Rooftop Heat Pump for Light Commercial Applications

Waller, Texas – Daikin Comfort Technologies North America, Inc. (Daikin) announces the Daikin *NEXIO* Max package heat pump, an inverter-driven rooftop solution engineered to support building electrification, deliver energy efficiency performance and provide comfort in light commercial applications. Utilizing lowGWP R32 refrigerant and Daikin variable-speed technology, *NEXIO* Max delivers high-performance heating and cooling across a broad range of operating conditions.

“*NEXIO* Max was developed to address the evolving needs of light commercial building owners, contractors and consulting engineers,” said Sachin Dixit, Vice President, Commercial Product Marketing. “By combining inverter-driven technology, low-GWP R-32 refrigerant and advanced controls, the platform is designed to deliver efficient operation, installation flexibility and occupant comfort. The result is a rooftop solution designed for both retrofit and new construction applications while helping customers navigate the transition toward electrified buildings.”

NEXIO Max combines inverter-driven performance, cold-climate heating capability and advanced controls to help building owners achieve energy-efficient operation, while supporting electrification goals,” said Mitul Lakdawala, Director of Light Commercial Product Marketing. “The system delivers up to 22 IEER cooling efficiency and maintains reliable heating performance in challenging



conditions, operating at outdoor ambient temperatures down to -13°F while providing 85% of rated heating capacity at 14°F. With standard single-zone VAV functionality, native BACnet integration and configurable options such as Multi-Zone VAV and Hot Gas Reheat, *NEXIO* Max offers a flexible solution for a wide range of light commercial applications.”

Installation and Service Features

NEXIO Max is designed to help simplify replacement projects by aligning with common rooftop unit footprints without requiring a curb adapter, helping maintain existing curb and duct compatibility while managing installation time and cost.

Factorywired and labeled connections help streamline startup and commissioning, while an open-access cabinet design provides convenient access to key components for service and maintenance. Integrated Power Protection

with phase-monitoring capabilities helps safeguard critical components, supporting reliable operation and reducing unplanned downtime.

Featuring native BACnet™ integration, Daikin *NEXIO* Max is designed to support Building Automation System, enabling connectivity with building management systems for real-time monitoring and control. The units are configured to operate with Daikin controls, and are compatible with a range of third-party thermostats.

Remote monitoring, diagnostics and control capabilities are available through the Daikin *HERO* platform.

Smooth, low-noise operation is enabled by inverter-driven compressors, designed to manage cycling and support consistent sound levels. Direct-drive fan technology does not require belts, supporting maintenance considerations while delivering low-sound operation and dependable performance over time.

Configurable options, including Multi-Zone VAV and Hot Gas Reheat, enable *NEXIO* Max to support multiple commercial applications, while delivering comfort, humidity management, and operational flexibility.

NEXIO Max is available in 7.5-, 8.5- and 10-ton capacities, delivering up to 114,000 BTU/h of cooling performance.

For more information, visit <https://bit.ly/nexiomax>.

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HARDI Distributors Report 4.8% Revenue Decrease in May

Columbus, OH—Heating, Air-conditioning & Refrigeration Distributors International (HARDI) released its monthly TRENDS report, showing sales by HARDI distributors decreased by 4.8% during May 2026.

The annual sales growth for the 12 months through May 2026 is an increase of 2.6%.



“Almost a 5% sales decline is a lousy start for the first meaningful month of cooling season, but it is not as weak as the headline,” said Brian Loftus, Senior Market Analyst at HARDI. “This May had one less billing day than May of 2025. We estimate sales would have been about flat or comparable year-to-year with the same number of billing days.”

HARDI’s monthly distributor sales survey also calculates Days Sales Outstanding or DSO which is a measure of how quickly customers pay their bills. The DSO for May 2026 was less than 38 days. “There is seasonality to the DSO, so we need to compare the latest results to the corresponding prior months,” said Loftus. “The May DSO is a bit quick than the 40 days reported during May of 2022, may of 2023, and May of 2024.”

“An early start to heating season got sales off and running in our Northeast and Mid-Atlantic regions,” said Loftus. “With a lot of difficult weather comps across the country during the next couple of months, we need that summer magic to cook-up some demand or our annual sales growth will remain in low single-digit range.”

HARDI members do not receive financial compensation in exchange for their monthly sales data and can discontinue their participation without prior notice or penalty. Participation is voluntary, and the depth of market coverage varies from region to region. An independent entity collects and compiles the data that can include products not directly associated with the HVACR industry.

HVACR Industry Coalition Supports Senator Ernst’s SMART Energy Efficiency Standards Act, S. 4892

Washington, D.C.— A coalition of HVACR trade associations announced its support for Senator Joni Ernst’s introduction of the SMART Energy Efficiency Standards Act, S. 4892, legislation to change the compliance date for regional HVAC energy efficiency standards to the date of manufacture.

The coalition includes the Air Conditioning Contractors of America (ACCA), the Air-Conditioning, Heating, & Refrigeration Institute (AHRI), the Heating, Air-conditioning & Refrigeration Distributors International (HARDI), and the Plumbing-Heating-Cooling Contractors—National Association (PHCC).

In its letter to Senator Ernst, the coalition wrote that S. 4892 would “amend the Energy Independence and Security Act of 2007 by changing the compliance date for regional energy efficiency standards for furnaces, central air conditioners, and heat pumps to the date of manufacture,” reducing confusion and easing burdens on manufacturers, distributors, and contractors.

The letter explains that the current date-of-installation structure creates unnecessary disruption throughout the HVAC supply chain.

“Under current law, compliance with regional energy efficiency standards is based on the date equipment is installed rather than the date it is manufactured,” the coalition wrote. “This creates unnecessary complexity

throughout the HVAC supply chain by effectively causing otherwise fully compliant equipment to expire after it has been legally manufactured, purchased, and distributed.”

By contrast, the coalition wrote that a date-of-manufacture standard “places compliance responsibility where it belongs—with the manufacturer—and ensures that every product entering the distribution chain complies with applicable Department of Energy requirements.”

The letter also notes that the bill would allow products already in the distribution pipeline to continue to be sold and installed, “preventing legally manufactured and purchased equipment from becoming stranded inventory.”

“America’s HVAC manufacturers, distributors, and contractors, who make, distribute, and install some of the most innovative and energy-efficient products in the world, appreciate your leadership in introducing this much-needed legislation,” the coalition wrote. “The SMART Energy Efficiency Standards Act will provide business certainty throughout the HVAC supply chain, reduce unnecessary costs and complexity, and ensure a more orderly transition to future energy efficiency standards.”

The coalition thanked Senator Ernst for her leadership and said it looks forward to working with her to advance S. 4892.

Women in HVACR Accepting Nominations for its 2026 Pillar and Women to Watch Awards

Honorees will be recognized during the nonprofit organization’s 2026 annual conference, Built for Speed, in Indianapolis

Tallahassee, Fla. – Women in HVACR (WHVACR), a nonprofit organization dedicated to empowering women in the heating, ventilation, air conditioning and refrigeration trades, is now accepting applications for its Pillar and Women to Watch awards, which will be announced at the organization’s annual conference, Built for Speed, to be held Sept. 27-29 at the JW Marriott in Indianapolis.

“One of the greatest strengths of Women in HVACR is the incredible women who invest their time, talent and expertise in lifting others up,” said WHVACR President Jane Sidebottom. “The Pillar Awards and the Women to Watch recognition allow us to celebrate those women whose leadership, innovation and commitment are strengthening our industry while inspiring the next generation of women to pursue rewarding careers in HVACR.”

Nominations are open now through Aug. 10, and nominees must be active members of WHVACR.

Three women will be selected for the Pillar Awards, recognizing excellence in mentorship, education and networking:

- **Mentor Pillar:** Honors a member who inspires and guides others to achieve success in the HVACR industry.
- **Education Pillar:** Recognizes a member who

advances learning, professional development and education in the workplace.

- **Network Pillar:** Celebrates a member who has built meaningful professional connections and created opportunities for collaboration and growth throughout the industry.

The Women to Watch recognition program will acknowledge outstanding women in the following categories:

- Technician Leadership
- Manufacturer Leadership
- Vendor and Distribution Leadership
- Office and Operations Leadership
- Influencer and Advocate Leadership

“Recognition has the power to inspire confidence, create new opportunities and highlight the many ways women are shaping the future of our industry,” Sidebottom said. “We encourage our members to nominate colleagues who deserve to be celebrated. Every nomination helps shine a light on the remarkable talent within the Women in HVACR community.”

For more information or to nominate a candidate for a Pillar Award or Women to Watch, visit womeninhvacr.org/webapp/p/647/empowered-nominations. For more information about Women in HVACR or to register for the 2026 annual conference, visit womeninhvacr.org/built-for-speed.



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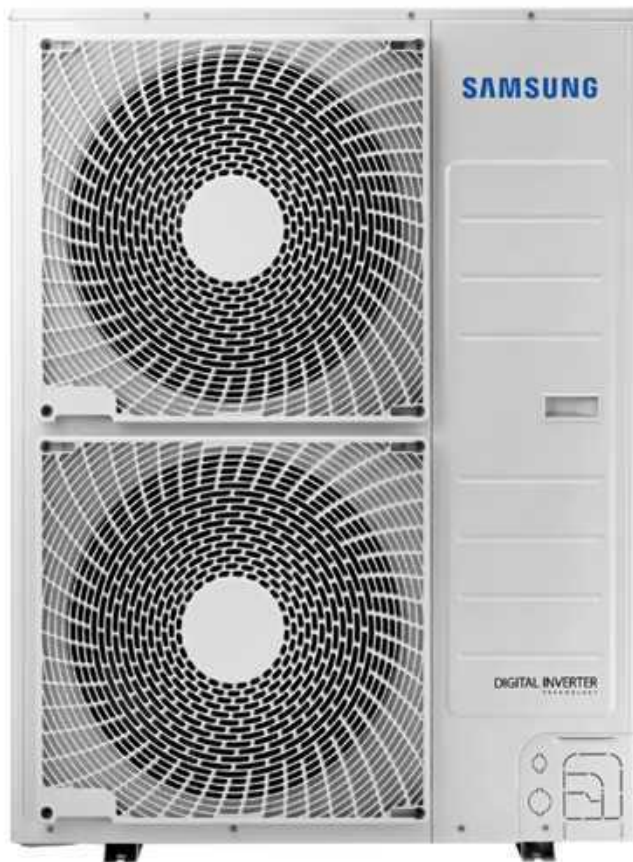
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Solar Supply Opens 66th Branch in Lucedale, Mississippi

New Lucedale location officially opened for business on June 9, 2026

Solar Supply LLC recently opened its 66th branch in the Southern United States with the official launch of its Lucedale, Mississippi location on June 9, 2026. The new branch expands Solar Supply's regional presence and provides customers in and around Lucedale with local access to service, support, product details, and quote assistance.



Branch Details

- Branch: Solar Supply LLC — Lucedale, Mississippi
- Opening Date: June 9, 2026
- Address: 5116 Main Street, Lucedale, MS
- Phone: (601) 501-7702

Contacts

- Trey Hudson, Branch Manager — Lucedale, MS Branch: (601) 501-7702
 - Larry Dubose, Regional Territory Manager: (601) 580-5844
- Customers, vendors, and partners seeking additional information related to the Lucedale branch opening should contact Trey Hudson or Larry Dubose directly.


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FISSCO SUPPLY HVAC Grand Opening

FISSCO SUPPLY HVAC held a Grand Opening for their new store in Spring TX on Thursday July 9th. The Grand Opening was held from 11-2 and had lunch, a vendor fair, giveaways and sale items. The new location is 600 Spring Hill Dr, Suite 207, Spring, TX 77386



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Wes Swank New Division President

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Acme Refrigeration is proud to announce the appointment of **Wes Swank** as Division President. With nearly two decades of experience in HVAC distribution, Wes brings a distinguished record of sales and operational excellence, strategic growth, and building high-performing, customer-focused teams.

In this role, Wes will lead the Acme Refrigeration business across **Louisiana, Mississippi, and East Texas** — markets where his deep expertise and customer-first approach will drive meaningful growth and deliver exceptional service to our partners and customers.

A respected industry leader, Wes currently serves as President and Chairman of HARDI Southwest, where he actively contributes to key initiatives that advance the HVAC industry. His deep-rooted commitment to the industry, combined with his proven ability to drive results and inspire teams, makes him exceptionally well-suited for this role.

We are confident that Wes’s visionary leadership and passion for the business will continue to make a lasting impact as he steps into this new chapter. Please join us in congratulating Wes Swank on this well-deserved appointment.

LOOKING AHEAD

We look forward to Wes’s continued leadership and impact in this new role, and to the momentum his experience brings to our teams and customers across the region.

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DOE heeds ACCA's Call on Affordability, Consumer Choice

On July 2, the Department of Energy (DOE) announced a Notice of Proposed Rulemaking to overhaul the Process Rule, the framework it uses to develop energy conservation standards for home appliances and HVAC equipment. The text of the proposed rule repeatedly cites the comments ACCA submitted in 2025, and several of its overarching themes respond to issues ACCA raised, including:

- Procedural safeguards for consumer choice and product availability
- Earlier stakeholder input
- Longer public comment periods

The proposal largely restores the 2020 Process Rule, committing DOE to weighing affordability, product availability, performance characteristics, and consumer choice alongside energy savings when it writes future standards. Those standards flow from the Energy Policy and Conservation Act (EPCA), the federal law behind DOE's appliance efficiency authority. ACCA has called on Congress to modernize EPCA and write that balance into the statute itself, rather than leaving it to each administration's Process Rule.

"That's a needed and welcome shift, and one consistent with ACCA's call for EPCA modernization legislation that ensures the Process Rule can't be watered down with each new administration," Sean Robertson, ACCA's vice president of government relations, shared with ACHR News. "This proposed rule also sets the stage for a more balanced process when, hopefully, the D.C. Circuit Court of Appeals allows DOE to rewrite the furnace rule in the wake of last month's Supreme Court victory."

As Robertson notes, regulatory progress only lasts as long as the administration behind it. Making a balanced standards process permanent takes action from Congress. Sign ACCA's ACTION Alert and tell your elected officials to finish the job on energy policy reform.

First published by THE ACCA HVAC BLOG July 8, 2026

Multifamily Gains Lift Overall Starts Despite Single-Family Decline

Strong multifamily growth pushed overall housing starts higher in June, while single-family production remained sluggish as elevated mortgage rates, rising construction costs and persistent labor shortages continued to weigh on the market.

Overall housing starts increased 19% in June to a seasonally adjusted annual rate of 1.43 million units, according to a report from the U.S. Department of Housing and Urban Development and the U.S. Census Bureau.

The June reading of 1.43 million starts is the number of housing units builders would begin if development kept this pace for the next 12 months. Within this overall number, single-family starts decreased 0.2% to an 895,000 seasonally adjusted annual rate and are down 3.2% compared to June 2025. The multifamily sector, which includes apartment buildings and condos, increased 76.2% to an annualized 532,000 pace and are up 17.2% compared to June 2025.

"Single-family housing starts

fell in June as elevated mortgage rates and higher construction financing costs continued to weaken builder confidence and housing demand," said Bill Owens, chairman of the National Association of Home Builders (NAHB) and a home builder and remodeler from Worthington, Ohio. "The newly enacted housing bill includes key provisions to help builders increase supply, including streamlined regulations and incentives for local zoning reforms, but it will take time for these measures to take effect."

"Builders continue to face a difficult cost environment," said Danushka Nanayakkara-Skillington, NAHB's assistant vice president for forecasting and analysis. "Higher long-term Treasury yields have kept mortgage rates elevated, while rising building material prices, transportation costs and insurance expenses are making new construction more expensive. The monthly decline underscores the ongoing challenges facing residential

construction despite a persistent shortage of available homes."

On a regional and year-to-date basis, combined single-family and multifamily starts were 4.5% higher in the Northeast, 1.2% higher in the Midwest, 1.7% higher in the South and 4.4% lower in the West.

Overall permits decreased 3% to a 1.37-million-unit annualized rate in June. Single-family permits decreased 2.4% to an 871,000-unit rate and are down 0.2% compared to June 2025. Multifamily permits decreased 4.2% to an annualized 496,000 pace and are down 5.7% compared to June 2025.

Looking at regional permit data on a year-to-date basis, permits were 15.2% higher in the Northeast, 1.4% higher in the Midwest, 6.3% lower in the South and 0.7% higher in the West.

The number of single-family homes under construction is at 582,000 units, while number of apartments under construction is at 682,000 units.

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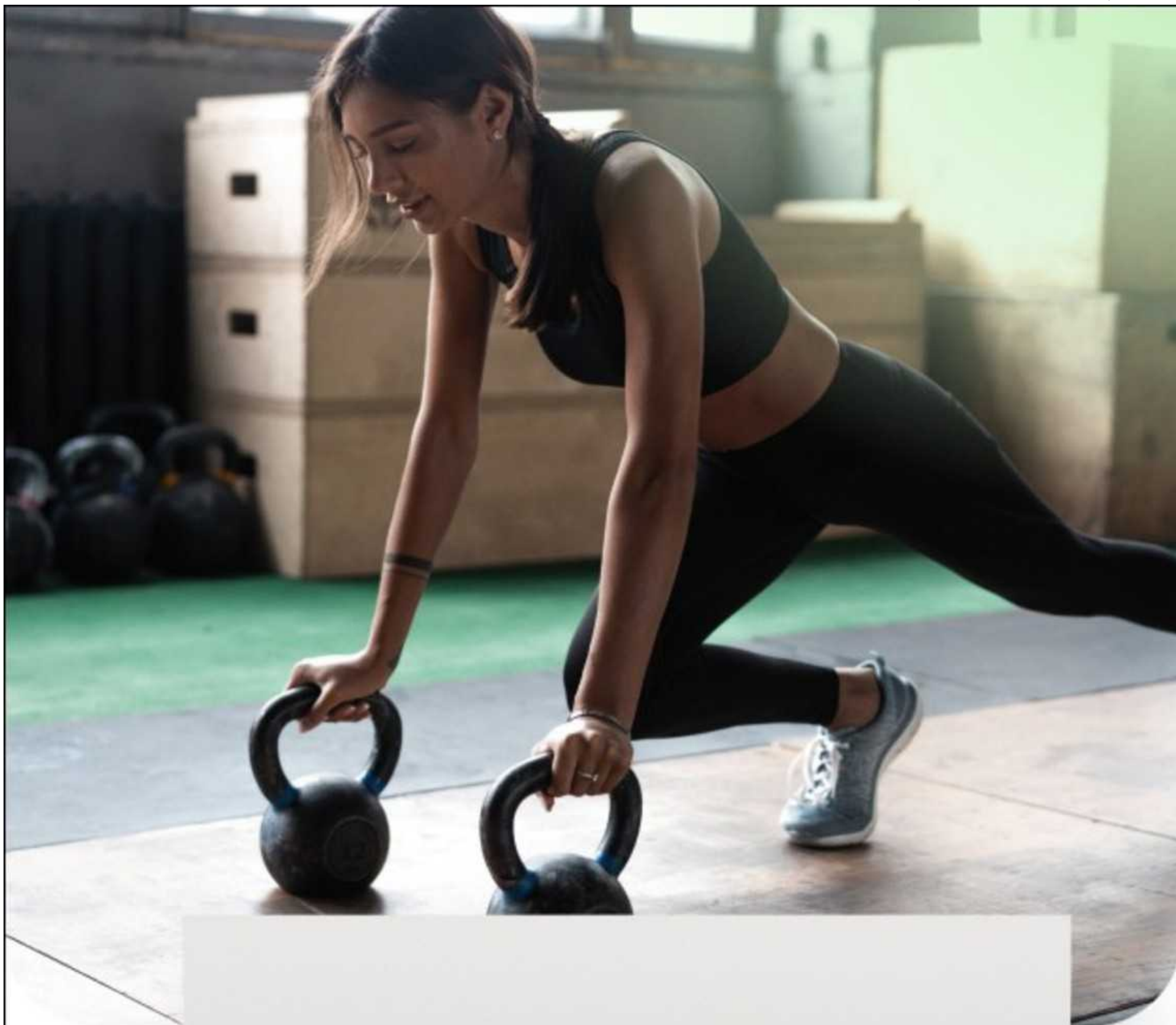
TACCA DFW Member Meeting at TX Whiskey Ranch

TACCA DFW held their member meeting at TX Whiskey on Thursday June 25th from 5-8pm. They had Heim BBQ cater the event. The sponsors for the event were Online Access, ServiceTitan, Verizon Business, Federated Insurance, FTL Finance, Breeze Leasing, JB Warranties, MyIT, and Zeus Restoration.

Distributor reps from Standard Supply, Shearer Supply, Lennox, Trane, Robert Madden, Reece and National Wholesale attended the event. TACCA DFW introduced their new advisory council for the chapter: Jimmy Hixon – Tom’s Mechanical, Jim Wells – R&R Air Conditioning, Derek O’Keefe – C&S Air,

Clint McWilliams – National Wholesale, Justin Lauten – Total Air, Justin Shelton – Milestone and Gayle Kuehn – FTL Finance. We had door prizes and some great raffle items donated. The event also had a Whiskey tasting and tour and fantastic door prizes. It was a great time for all.





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Ferguson Contractor Open House in Victoria, TX

Ferguson Enterprises held an Open House for their contractors on Tuesday June 30th at their Victoria TX location. The 11-2 event had a vendor fair and lunch. The Victoria location welcomes Keith Williamson as the new store manager, and Tammy Hilley is the TM.





HVAC Industry Trends in 2026

- Refrigerant Phase-Out Is Underway**
R-410A manufacturing stopped in January 2025. All new installations must use R-454B or R-32 by January 2026. A2L certification and compatible tools are now non-negotiable.
- Heat Pumps Have Taken the Lead**
Heat pumps outsold gas furnaces by 32% in 2024. IRA tax credits up to \$2,000 and state electrification mandates are accelerating adoption further.
- The Technician Shortage Is Acute**
110,000+ unfilled positions with a 5:2 retirement-to-replacement ratio. The average HVAC tech is 55 years old.
- AI Is Delivering Real ROI**
Early adopters using AI scheduling and predictive maintenance are reporting 50% less downtime and 25–40% lower maintenance costs. This is no longer future-state technology.
- Data Center Cooling Is a \$54B Opportunity**
Most HVAC contractors aren’t paying attention. Commercial contractors with 24/7 response capability and the right certifications can capture high-margin contracts in this booming vertical (market).



Boiler RoomThe boiler room shall be maintained free from the accumulation of rubbish and materials that could obstruct access to the boiler, its setting, or firing equipment. The roof over boilers designed for indoor installation shall be free from leaks and maintained in good condition. Adequate drainage shall be provided, and all exit doors shall open outward. Each boiler room containing one or more boilers capable of producing carbon monoxide (CO) shall be equipped with a carbon monoxide detector with a manual reset. These requirements apply to boiler rooms where new installations or reinstallations of one or more boilers are completed on or after September 1, 2020.

When the carbon monoxide detector is installed, it shall be interlocked to automatically disable the burners when the measured CO level exceeds 50 ppm. The detector shall also disable the burners upon loss of power to the detector. The carbon monoxide detector shall be calibrated in accordance with the manufacturer’s recommendations, or at least every eighteen (18) months after installation, whichever occurs first. The owner shall keep a record of calibration posted at or near the boiler or otherwise be readily accessible.

The owner can utilize a remote monitoring system. When a CO detector is remotely monitored, an alarm shall be activated both at the boiler location and at the remote monitoring location when CO levels reach 50 ppm. The alarm at the boiler location shall not be capable of being silenced until the CO level falls below 50 ppm. The detector shall be interlocked to disable the burners when the CO level in the boiler room reaches 200 ppm.

License Revocations, January 2026 to June 2026

Arroyo, Noe Adan	Electricians	ELC-Electrical Apprentice
Nguyen, Kevin Hung	Air Conditioning & Refrigeration	ACR-Registered AC Technician
Benavides, Roberto C	Electricians	ELC-Electrical Apprentice
Camacho, Emilio, Jr.	Electricians	ELC-Electrical Apprentice
Canales, Victor C	Electricians	ELC-Electrical Apprentice
Childress, Joshua Dwayne	Electricians	ELC-Journeyman Electrician
Eli, Carrillo	Electricians	ELC-Electrical Apprentice
Ellison, Regan Anthony	Electricians	ELC-Journeyman Electrician
Esquivel, Justen A	Electricians	ELC-Electrical Apprentice
Garza, Jerry J	Electricians	ELC-Electrical Apprentice
Glenn, Norman E	Electricians	ELC-Electrical Apprentice
Hernandez Castillo, Paul	Electricians	ELC-Electrical Apprentice
Hernandez, Oscar Francisco	Electricians	ELC-Electrical Apprentice
Hernandez, Oscar Francisco	Air Conditioning & Refrigeration	ACR-Registered AC Technician
Hill, John Allen	Electricians	ELC-Electrical Apprentice
Houston, Nicolas D	Electricians	ELC-Electrical Apprentice
Jaramillo, Robert	Air Conditioning & Refrigeration	ACR-Registered AC Technician
Lambert, Andy L	Fuel Metering & Quality	FMQ-Licensed Service Technician
Ledezma, Orlando	Air Conditioning & Refrigeration	ACR-Registered AC Technician
Martinez, Robert	Electricians	ELC-Electrical Apprentice
Matute, Maynor A	Electricians	ELC-Electrical Apprentice
McCoy, William Logan	Electricians	ELC-Electrical Apprentice
McNealy, Ricardo Levell	Electricians	ELC-Electrical Apprentice
Medina, Ricardo	Air Conditioning & Refrigeration	ACR-Registered AC Technician
Monjeza, Tuleli	Electricians	ELC-Electrical Apprentice
Montez, Mark	Electricians	ELC-Electrical Apprentice
Montgomery, Matthew David	Air Conditioning & Refrigeration	ACR-Registered AC Technician
Navarro, Justin Tyler	Electricians	ELC-Journeyman Electrician
Nelson, Stephen	Electricians	ELC-Electrical Apprentice
Nesbitt, John Randall	Electricians	ELC-Journeyman Electrician
Njeri, Oluseyi D	Electricians	ELC-Electrical Apprentice
Ortiz, Jose Antonio III	Air Conditioning & Refrigeration	ACR-Registered AC Technician
Patton, Timothy (Sr)	Air Conditioning & Refrigeration	ACR-Registered AC Technician
Perez Sanchez, Yoannia	Electricians	ELC-Electrical Apprentice
Prosise, Brayden S	Electricians	ELC-Electrical Apprentice
Rangel, Alfred IV	Electricians	ELC-Electrical Apprentice
Reichardt, Kenneth Michael	Electricians	ELC-Electrical Apprentice
Salas, Ignacio Hernandez	Air Conditioning & Refrigeration	ACR-Registered AC Technician
Salinas, Eduardo J	Electricians	ELC-Electrical Apprentice
Sanchez, Enrique	Electricians	ELC-Electrical Apprentice
Spensser, Paul Jacob	Air Conditioning & Refrigeration	ACR-Air Conditioning Contractor
Suarez, Victor	Air Conditioning & Refrigeration	ACR-Registered AC Technician
Thornhill, Oliver Louis	Air Conditioning & Refrigeration	ACR-Air Conditioning Contractor
Tinney, Cody	Air Conditioning & Refrigeration	ACR-Registered AC Technician
Villalpando, Julian	Electricians	ELC-Electrical Apprentice



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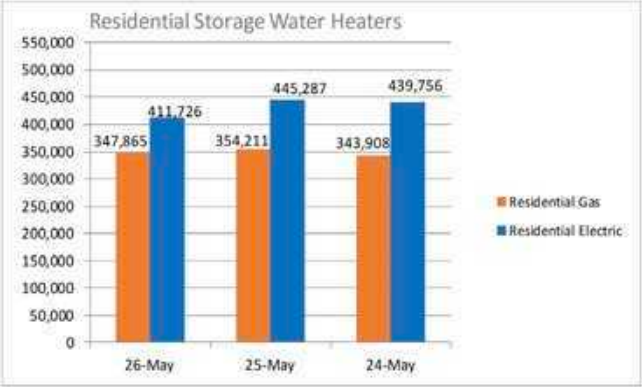
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AHRI Releases May 2026 U.S. Heating and Cooling Equipment Shipment Data

Residential Storage Water Heaters

U.S. shipments of residential gas storage water heaters for May 2026 decreased -1.8 percent, to 347,865 units, compared to 354,211 units shipped in May 2025. Residential electric storage water heater shipments decreased -7.5 percent in May 2026 to 411,726 units, compared to 445,287 units shipped in May 2025.



Central Air Conditioners and Air-Source Heat Pumps

U.S. shipments of central air conditioners and air-source heat pumps totaled 919,685 units in May 2026, increased +6.7 percent compared to 862,129 units shipped in May 2025. U.S. shipments of air conditioners increased +10.2 percent, to 523,132 units, compared to 474,519 units shipped in May 2025. U.S. shipments of air-source heat pumps increased +2.3 percent, to 396,553 units, compared to 387,610 shipped in May 2025.



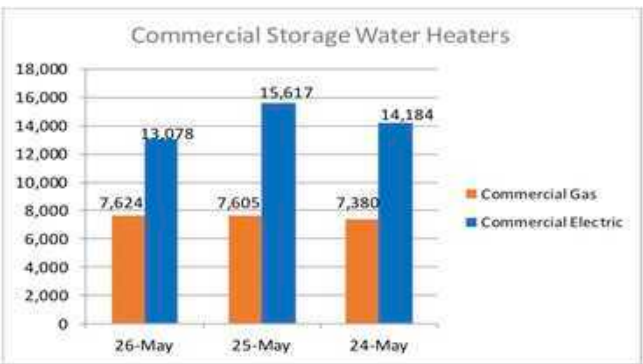
Notes and FAQs

Industry data is aggregated from the information supplied by AHRI member companies that participate in the Statistics Program and can be subject to revision. Published year-to-date data is inclusive of all revisions. No other AHRI data (e.g., by state or region) is available to the public other than that published. AHRI does not conduct any market forecasting and is not qualified to discuss market trends. BTUHs of 64.9 and below are for residential units; 65.0 and above for commercial.

For previous monthly shipment releases and historical data, please see <http://www.ahrinet.org/statistics>.

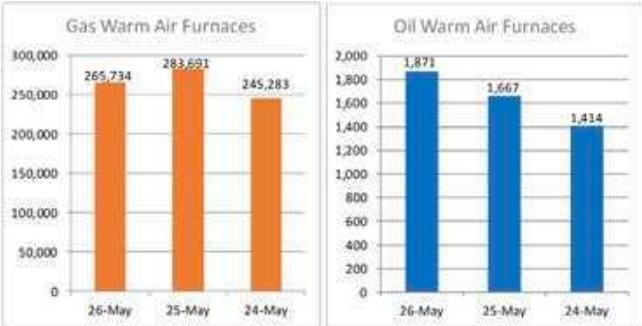
Commercial Storage Water Heaters

Commercial gas storage water heater shipments increased +0.2 percent in May 2026, to 7,624 units, compared to 7,605 units shipped in May 2025. Commercial electric storage water heater shipments decreased -16.3 percent in May 2026, to 13,078, compared to 15,617 units shipped in May 2025.



Warm Air Furnaces

U.S. shipments of gas warm air furnaces for May 2026 decreased -6.3 percent, to 265,734 units, compared to 283,691 units shipped in May 2025. Oil warm air furnace shipments increased +12.2 percent, to 1,871 units in May 2026, compared to 1,667 units shipped in May 2025.



U.S. Manufacturers' Shipments of Central Air Conditioners and Air-Source Heat Pumps

Month				YTD			
Size Description (000) BTUH	2026 Total	% Change from 2025	2024 Total	Size Description (000) BTUH	2026 Total	% Change from 2025	2024 Total
Under 16.5	35,845	-0.1	28,296	Under 16.5	161,225	-4.6	135,226
16.5-21.9	82,806	+26.4	107,812	16.5-21.9	345,749	+3.8	424,316
22-26.9	194,760	+15.3	189,541	22-26.9	787,923	+2.8	770,048
27-32.9	147,622	+14.3	141,949	27-32.9	555,885	-3.0	567,050
33-38.9	200,359	+4.1	179,213	33-38.9	788,395	-0.8	710,250
39-43.9	61,792	+2.2	64,485	39-43.9	245,942	-8.7	241,624
44-53.9	101,154	+1.3	95,221	44-53.9	399,851	+2.0	361,636
54-64.9	71,137	-13.2	75,104	54-64.9	300,622	-9.8	284,400
65-96.9	8,000	-15.6	9,940	65-96.9	35,496	-4.2	44,063
97-134.9	6,414	-9.2	7,797	97-134.9	28,279	+2.3	36,738
135-184.9	4,620	-18.0	5,779	135-184.9	20,758	+5.8	23,714
185-249.9	2,289	-18.4	2,586	185-249.9	10,046	+10.8	11,150
250-319.9	1,557	-7.4	2,084	250-319.9	6,816	+19.1	8,315
320-379.9	335	-3.5	519	320-379.9	1,560	+9.2	1,890
380-539.9	339	-4.0	444	380-539.9	1,527	+4.0	1,964
540-639.9	294	+1.4	331	540-639.9	1,409	+23.2	1,427
640-799.9	146	+29.2	153	640 & Over	555	+12.3	645
800.0-899.9	33	-48.4	32	800.0-899.9	217	+14.8	254
900.0-999.9	69	-22.5	63	900.0-999.9	329	-8.4	326
1,000.0-1,199.9	30	-45.5	56	1,000.0-1,199.9	144	-5.9	211
1,200.0 & Over	84	+31.3	112	1,200.0 & Over	389	+27.1	467
TOTAL	919,685	+6.7	911,517	TOTAL	3,693,117	-1.2	3,635,714

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OK City Monthly Meeting

August 13, 2026 11:30 pm - 1:00pm

Charleston's Restaurant, 2000 S Meridian Ave, Oklahoma City, OK 73108, USA

Tulsa Lunch Meeting

No Schedule

OUBCC Mtgs

August 18, 2026 1:30 pm - 2:30 pm

Heat Pump Mtg

August 27, 2026 6:00 pm - 7:00 pm

Please RSVP with your and Guests Names text 918-282-7864.

Visit <https://mepo.org/cal/> for more dates.

**You do not have to be a member
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If you would like to join MEPO the Association
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