



Wes Swank New Division President of Acme Refrigeration

Acme Refrigeration, A Gemaire Company, WATSCO, Inc.



Acme Refrigeration is proud to announce the appointment of Wes Swank as Division President. With nearly two decades of experience in HVAC distribution, Wes brings a distinguished record of sales

and operational excellence, strategic growth, and building high-performing, customer-focused teams.

In this role, Wes will lead the Acme Refrigeration business across Louisiana, Mississippi, and East Texas — markets where his deep expertise and customer-first approach will drive meaningful growth and deliver exceptional service to our partners and customers.

As a respected industry leader, Wes currently serves as President and Chairman of HARDI Southwest, where actively contributes key initiatives that advance the HVAC industry. His deep-rooted commitment to the industry, combined with his proven ability to drive results and inspire teams, make him exceptionally well-suited for this role.

We are confident that Wes's visionary leadership and passion for the business will continue to make a lasting impact as he steps into this new chapter. Please join us in congratulating Wes Swank on this well-deserved appointment.

New HARDI Study Measures \$32.9 Billion Economic Impact of HVACR Wholesale Distribution

Columbus, OH — Heating, Air-conditioning & Refrigeration Distributors International (HARDI) has released a first-of-its-kind economic impact study measuring the direct contribution of HVACR wholesale distribution across the United States.

The new study, *Keeping America Comfortable: A Baseline Economic Impact Analysis of HVACR Wholesale Distribution Across All 50 States*, finds that the industry directly supports 101,817 jobs and generates \$32.9 billion in annual economic output. HVACR wholesale distribution also contributes \$17.8 billion in value added to the U.S. economy and provides \$8.7 billion in employee compensation.

In addition to documenting the scale of an often-overlooked segment of the HVACR supply chain, the study demonstrates HARDI's ability to combine government data, economic modeling, proprietary industry information, and channel expertise to answer complex market questions.

"HARDI understands both the numbers and the industry behind them," said Tim Fisher, HARDI's Director of Research. "This project required us to isolate HVACR wholesale distribution from a much larger economic category and build a methodology for results nationally and for every state.

That combination of analytical capability and industry knowledge is what allows us to deliver useful and quality research."

HARDI conducted the analysis using IMPLAN, an industry-standard economic modeling platform, together with detailed data from the U.S. Census Bureau's 2022 Economic Census. Because HVACR distribution is not represented as a standalone sector within conventional economic models, HARDI developed a transparent allocation methodology to separate its contribution from the broader durable-goods wholesale trade sector.

The resulting framework produced national estimates for employment, output, value added, and compensation, as well as individual results for all 50 states and the District of Columbia. The methodology can also be updated as new economic data become available, establishing a baseline for tracking the industry's economic footprint over time.

An interactive StoryMap complements the white paper and allows users to explore the industry's employment, output, value added, and compensation figures in each state.

"This research gives policymakers and industry leaders a clearer picture of the

businesses and workers that keep heating, cooling, and refrigeration products moving across the country," Fisher added. "It's the kind of market intelligence our members, and the broader industry, can count on us for."

The economic impact study is the latest example of HARDI's expanding investment in original market intelligence, joining existing research products such as the *State of the Channel Report* and the *Compensation & Benefits Survey*. Together, these resources position HARDI as a source of primary data and analysis on the HVACR distribution channel. The association also makes these capabilities available to manufacturers, policymakers, and other organizations through its market intelligence and research services.

Organizations seeking research tailored to a specific market, business question, investment decision, or strategic initiative can learn more about HARDI Market Intelligence offering.



Coburn Supply Company Promotes Dustin Babin to HVAC Division Manager



Beaumont, Texas — Coburn Supply Company, Inc. is pleased to announce the promotion of Dustin Babin to HVAC Division Manager.

Babin brings three decades of experience with Coburn Supply Company to his new position. During his tenure, he has worked his way through the organization, gaining extensive knowledge of the HVAC business and developing strong relationships with customers, branch teams,

manufacturers and vendor partners.

"Dustin has consistently demonstrated strong leadership, dedication and a commitment to serving our customers and supporting our branches," said Patrick Maloney, President of Coburn Supply Company. "His experience, practical knowledge and ability to bring people together make him well-suited to lead our HVAC division into its next chapter."

The promotion also carries special significance for the Babin family and Coburn Supply Company. Dustin's late father, Ken Babin, was the company's first HVAC

Division Manager and helped establish the foundation for the division's growth. Dustin now continues that family legacy while bringing his own experience, leadership and vision to the role.

In his new position, Babin will lead the continued development and growth of Coburn Supply Company's HVAC division. He will work closely with branch associates, sales teams, manufacturers and customers to strengthen the company's position in the HVAC market and identify new opportunities for the business.

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Product News

Honeywell Home ElitePRO™ Smart Thermostat Earns Prestigious International Design Awards

Latest thermostats win a 2026 Red Dot Design Award and 2026 iF Design Award honoring exceptional product design and user experience

Resideo's Honeywell Home ElitePRO™ smart thermostat has been recognized with two prestigious global design honors:

- **2026 Red Dot Design Award** in the Product Design category. The Red Dot Design awards recognize products with outstanding design.

- **2026 iF Design Award** in the Building Technology category. The iF Design Awards recognize products that demonstrate excellence in design, innovation, functionality, and user experience.

Together, these awards build on Honeywell Home's 130-year legacy of products that combine trusted performance with thoughtful, user-focused design. The Resideo design team treats that heritage as a standard to live up to when creating the next generation of iconic solutions.

The ElitePRO smart thermostat exemplifies that approach with a thoughtful combination of premium design and functionality. Its customizable idle screen, displayed on Resideo's largest touchscreen ever, goes beyond a static control panel for a personalized décor statement, offering several choices of design themes and color combinations. Customers can choose to display a five-day weather forecast, analog or digital clock options, or indoor air quality information. The look and feel of the screens range from dramatic and modern to understated and classic. Both the hardware and user experience are seamless and integrated into daily life alongside features like precision sensing, indoor air quality visibility, and proactive insights.

"The ElitePRO thermostat doesn't just control temperature – it's the heartbeat of the modern home, turning a functional thermostat

into a personalized home companion," said Marty Ellingson, Senior Director and Head of Global Experience at Resideo. "It shapes comfort, reflects personal style and quietly drives efficiency behind the scenes. When design and intelligence come together, the entire home feels elevated, and we're proud to have that vision recognized on the global stage."

These honors underscore Resideo's commitment to developing smart home solutions that combine intuitive design, advanced functionality, and everyday comfort.



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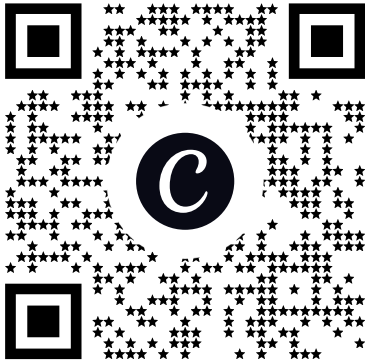
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Texas Strengthens Building Safety and Resilience by Adopting 2024 International Codes®

Texas has adopted three of the 2024 International Codes®, taking a significant step toward ensuring the efficiency and resiliency of its communities

Washington, D.C.

—The state of Texas has adopted the 2024 International Mechanical Code®(IMC), 2024 International Fuel Gas Code® (IFGC) and the 2024 International Residential Code® (IRC) following a rigorous review process by the Texas Department of Licensing and Regulation (TDLR). This decision reflects the state’s dedication to maintaining the highest standards of building construction.

“TDLR’s adoption of these 2024 International Codes® (I-Codes®) is a significant step forward in strengthening public safety, supporting economic growth and ensuring a more resilient and affordable built environment across the state,” said Matt Sigler, PMG Executive Director, ICC. “By embracing modern, consensus-based codes, Texas is helping communities improve building safety and support the continued growth of industries and infrastructure that drive the state’s success.”

Building codes establish the minimum requirements to ensure safe and resilient structures, and benefits of adoption include cost savings and casualty prevention. The IMC establishes minimum regulations for mechanical systems using prescriptive and performance-related provisions. The IFGC establishes minimum regulations for the installation of fuel gas piping systems and equipment, along with gaseous hydrogen systems. The IRC comprises all building, plumbing, mechanical, fuel gas, energy conservation and electrical requirements for one- and two-family dwellings and townhouses up to three stories. By embracing the 2024 IMC, IFGC and IRC, Texas sets a precedent for other states to evaluate current codes and practices and to adopt updated codes that promote safety, resilience and sustainability in the built environment.

“The State of Texas is currently working under the 2021 IMC adoption,” said William Weatherly, Chief Inspector Air Conditioning & Refrigeration, TDLR. “Our historical pattern for adoption has been to lag one code cycle

behind to allow the Texas HVAC industry to prepare for any significant changes. However, considering the swiftness of the current federal refrigerant mandates now requiring A2L type refrigerants and their new installation and

service protocols, that the 2021 mechanical codes do not address; Texas will be adopting the 2024 mechanical codes, including the 2024 IMC.”

Building codes serve as a critical foundation for safe, durable and resilient

communities. When regularly updated and locally adopted, they protect families, reduce long-term housing costs and improve home performance for decades to come. These standards not only enhance safety but also support

affordability by helping homeowners avoid costly repairs and inefficiencies over the life of their homes.

Adoption of the 2024 IMC, IFGC and IRC will go into effect in Texas on Sept. 1, 2026.



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Because of Babin's current role and responsibilities, he will transition gradually into the position. This deliberate approach will help maintain continuity and ensure continued support for the teams and customers he currently serves.

"We are proud to recognize Dustin's accomplishments and the three decades of service that led to this opportunity," Maloney added. "We look forward to his leadership and to the continued success of the HVAC division under his direction."

About Coburn Supply Company

Coburn Supply Company, Inc. serves customers through its network of locations and provides products, services and expertise across the plumbing, HVAC, waterworks and electrical industries. For more information, visit Coburns.com

Registration, Expo Sales, and Sponsorships Now Open for ACCA 2027 Conference

Alexandria, VA — The Air Conditioning Contractors of America (ACCA) is excited to announce that registration, exhibitor booth sales, and sponsorship opportunities are now officially open for the ACCA 2027 conference and expo, taking place at the Gaylord National Resort & Convention Center in National Harbor, Maryland. The event will be held March 10-12, 2027 and will be paired with ACCA's 2027 Advocacy Day event in Washington, D.C.

As the premier annual event for HVACR contractors, business owners, service managers, and industry partners, ACCA 2027 will bring together professionals from across the country for four days of education, networking, advocacy, and innovation. Attendees will gain practical strategies to strengthen their businesses, discover the latest products and technologies, and connect with peers and industry leaders who are shaping the future of HVACR.

"This conference is where our industry comes together to learn, collaborate, and prepare for what's next," said Martin Hoover, interim president and CEO at ACCA. "Having spent 40+ years running an HVAC business, I can tell you that if you're looking to grow your business, build new relationships, or get the latest on innovative solutions, ACCA 2027 is the one event you will

want to have on your calendar next year. It's where the best of the best come to drive their businesses forward."

ACCA 2027 offers something for every member of the HVACR community:

- Expert-led education sessions focused on business growth, leadership, operations, sales, workforce development, and technical excellence.
- An expansive Expo Hall featuring the industry's leading manufacturers, suppliers, technology providers, and service partners.
- Networking events designed to help attendees build valuable relationships with contractors and industry decision-makers.
- Advocacy programming that connects contractors with policymakers and highlights the issues impacting the HVACR industry.

Exhibit at ACCA 2027

Companies looking to reach qualified HVACR contractors will find ACCA 2027 to be one of the industry's most valuable marketing opportunities. Exhibitors will have direct access to business owners and key decision-makers actively seeking products, services, and solutions to help their companies grow.

Elevate Your Brand Through Sponsorship

A wide range of sponsorship opportunities is also available, allowing organizations to increase

brand visibility before, during, and after the conference. From premier event sponsorships and networking experiences to educational sessions and attendee amenities, sponsors can select opportunities that align with their marketing goals and maximize engagement with attendees.

Register Early

Contractors, business leaders, and industry professionals are encouraged to register early to secure the best rates and begin planning their ACCA 2027 experience. ACCA members receive discounts on registration. Exhibitors and sponsors are also encouraged to reserve their space promptly as premium booth locations are selling quickly with nearly 40% of the available exhibit space already reserved.

For registration information, exhibitor details, sponsorship opportunities, and conference updates, visit the ACCA 2027 conference website.



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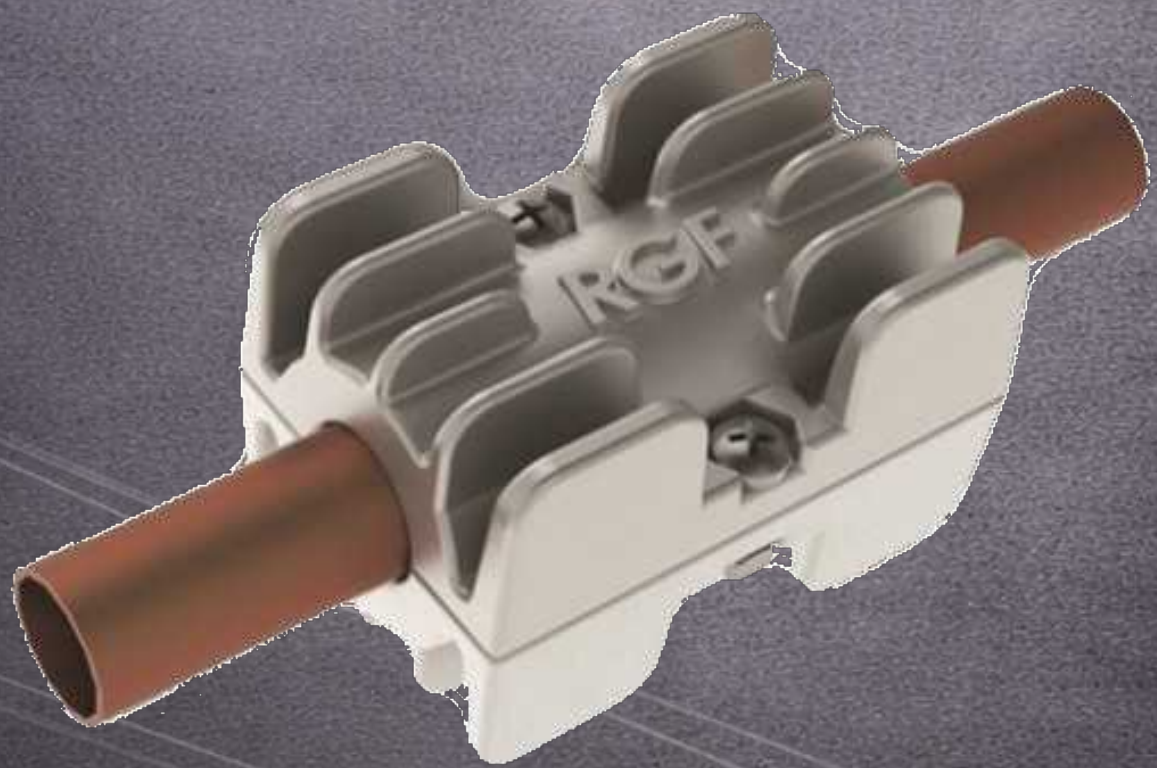
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National Technical Institute Celebrates 232 Houston Graduates

NTI celebrates graduates prepared to meet Houston's growing demand for skilled tradespeople

- *204 graduates earn certificates at Northwest Campus on Aug. 8; 28 honored at Southeast Campus on Aug. 14*
- *98 HVAC, 65 electrical and 41 plumbing technicians earn certificates for work in skilled trades*
- *More than 40 Northwest Campus graduates secured jobs before completing coursework*

Houston, Texas - National Technical Institute (NTI), a leading vocational trade school founded in 2003, recognized 232 graduates across its two Houston campuses, honoring students who completed HVAC, plumbing and electrical certificate programs. The Northwest Campus celebrated 204 graduates on Aug. 8, and the Southeast Campus honored 28 graduates on Aug. 14.

A Closer Look at the Graduating Classes

NTI's Northwest Campus class included 98 HVAC, 65 electrical and 41 plumbing technicians. More than 40 of those graduates secured jobs before completing their coursework, with Career Services Advisors actively connecting additional graduates to local hiring partners. The Southeast Campus class included 14 HVAC technicians, 6 electrical technicians and 8 plumbing technicians, trained through NTI's Traditional and Fusion programs.

"I was really nervous coming here as a female in a mostly male dominated field. But once I got here, it really just, it felt right and it felt like home," said Savanna Bluff, recent NTI Houston Plumbing Graduate. "I've enjoyed my time here. I've enjoyed working with my hands and I've enjoyed the people. I've met so many friends and I've been able to network and really see that plumbing has so many different options for me."

Savanna Bluff spent years working in the restaurant industry before making the decision to pursue a more stable, better-paying career in the skilled trades. She enrolled at NTI Houston and graduated as a certified plumbing technician.



"These graduates represent exactly what NTI Houston is built for, and we're proud to prepare people with the skills and confidence to launch careers in trades where demand continues to grow," said Dexter Bethers, Campus Director, National Technical Institute Houston Northwest. "Every class that comes through these doors impresses me with their commitment and growth, and knowing that employers are eager to hire them makes each graduation one of the most rewarding days of the year."

Meeting a Growing Need

Houston's skilled trades shortage and sustained construction growth make this graduating class a critical resource for the regional workforce. Surveys by national contractor associations consistently show that 70% to 80% of firms report persistent struggles to fill hourly craft positions. These NTI graduates enter

the Houston workforce as trained HVAC, plumbing and electrical technicians at a time when the regional industry needs them most.

"Walking through that door that day, like, literally changes, changes everything. Within my first week here, I felt like I was related to the family here. It really changed my life around. People here actually care," said Tyrone Hunter, NTI Houston Plumbing Graduate. "They are willing to go the extra mile, hands-on with everything that they do here. Honestly, I would advise anybody who really wants to come to a trade school NTI would definitely be the place. They're hands-on with your practical, your everything academics, and just consider yourself to be family as well."

NTI's Jersey Village Northwest Campus serves students across Northwest Houston, and the Clear Lake/Pearland Southeast Campus extends access to trade education for Southeast Houston residents. Both campuses feature state-of-the-art labs equipped with professional tools and industry-standard equipment designed to mirror real field conditions. To accommodate students who are currently working, classes run from 8 a.m. to 10 p.m., with morning, mid-day and evening options available on weekdays and Saturday classes offered at both campuses. NTI offers certification programs through in-person and hybrid learning in 12 to 16 weeks, with new classes starting every month, and pairs each graduate with a personal Career Services Advisor who connects them to local hiring partners.

For more information, visit <https://www.ntitraining.com>.

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Product News

RenewAire's New Evergreen™ Series Combines Energy Recovery Technology with Single-Point Exhaust

Evergreen™ Series is a three-duct energy recovery ventilator (ERV) that uses single-point exhaust to condition outdoor air for optimum IAQ and energy-efficiency.

Waunakee, WI — RenewAire®, a Waunakee, WI-based manufacturer of HVAC and indoor air quality (IAQ) products, introduced the Evergreen™ Series. These residential units feature single-point exhaust with energy recovery capabilities. Evergreen SH is a three-duct ERV with a built-in return grille, and ducted supply, exhaust, and outside airstreams. Designed for convenient localized extraction, this ERV is ideal for applications such as bathrooms, laundry rooms, and smaller-sized residential spaces (i.e., apartments, condominiums).

The Evergreen Series' first entry is the Evergreen SH (model number EG-110SB-H020-XE0), a compact, ceiling-mounted ERV that provides an airflow range of 25–130 CFM. In a single compact housing, the unit simultaneously exhausts humid, odorous air and supplies fresh tempered outdoor air directly to a nearby room or HVAC duct. This outside fresh air is tempered by use of RenewAire's 5th generation energy recovery core

that efficiently recovers energy from the exhaust airstream and transfers it to the supply without the two airstreams coming into direct contact or mixing within the core.

The unit operates as a single-speed device at any of the three preprogrammed quick-select minimum airflows or anywhere within the full operating range with the variable airflow setpoint. The preprogrammed quick-select airflow setpoint uses proprietary software to automatically adjust the electronically commutated (EC) motorized impellers to self-balance airflows and maintain a minimum exhaust airflow at 30, 40, or 50 CFM from 0.2 to 0.4 in. w.g. ESP. Additionally, a variable constant-speed range (25–130 CFM) accommodates various applications, while flexible control methods—including countdown timers and manual switches—support both continuous and intermittent use. Quick and easy airflow selection combined with the automated self-balancing feature eliminates labor-

intensive onsite setups.

The Evergreen Series has a small 20" (L) x 17" (W) x 11-3/4" (D)-inch footprint. The unit's low profile fits inside most ceiling joists or ceiling cavity configurations and is made possible by 5-inch oval exhaust/supply connections versus circular openings. Steel mounting flanges are integrated for easy installation.

Evergreen's unique three duct design with the grille supplanting the exhaust connection establishes an ideal opportunity to recover energy that is typically wastefully exhausted out of the dwelling. The unit requires minimal maintenance other than changing the return air and outdoor air filters, which are both easily accessible after the grille is removed.

Other Evergreen Series features include:

- Efficient backward curved EC motorized impellers,
- MERV 7 filters (standard). Outside air filter slot can accommodate a MERV 13 filter (accessory),

- Grille designed to cover unit-to-drywall voids,

- Flexible control with use of any 120V rated accessory (light switch, fan timer, etc.),

- All RenewAire ERVs and DOAS products have an industry-leading 10-year structural and performance warranty for their static-plate core.

For more information on RenewAire's residential and commercial ERV systems, DOAS equipment, and other IAQ solutions, please visit www.renewaire.com, call (800) 627-4499 or email: ramarketing@renewaire.com.



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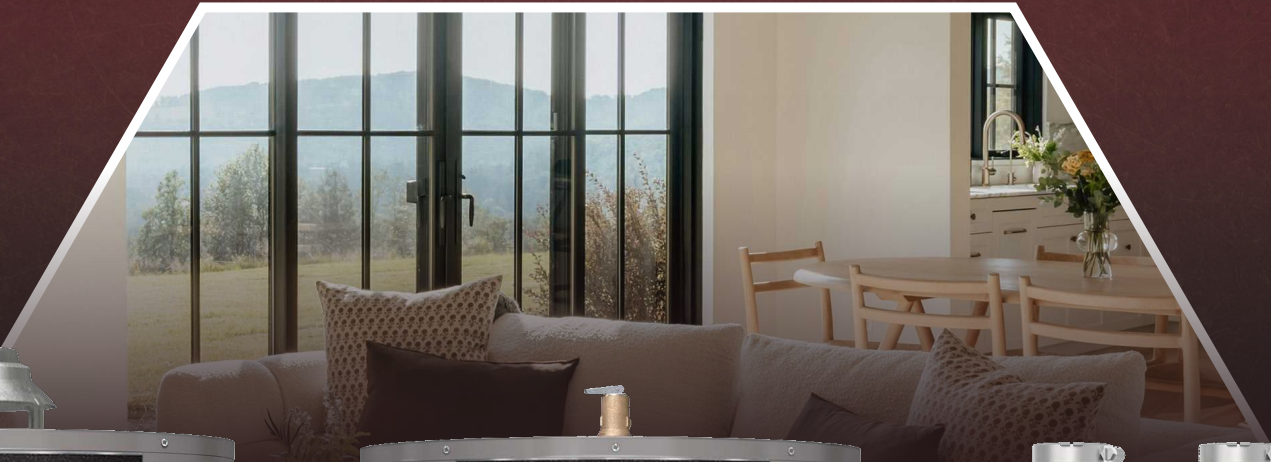
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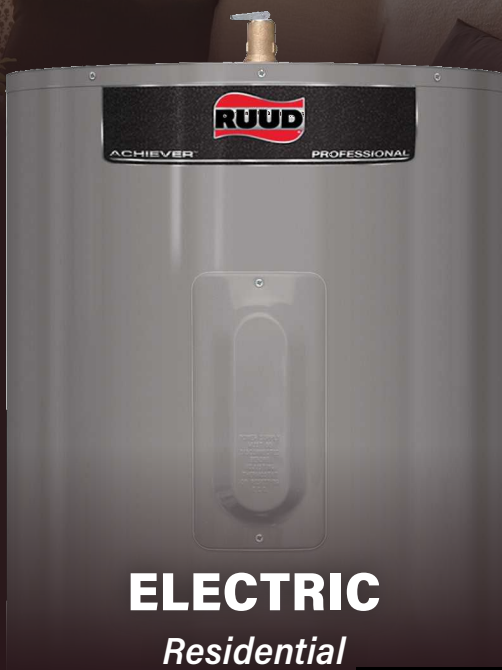


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ClimateMaster Geothermal Technology Drives Major Energy Modernization at Fort Sill Military Housing

Third military housing project with Ameresco and Corvias displays the benefits of geothermal technology for military families.

Oklahoma City, Okla. – ClimateMaster®, a leading manufacturer of geothermal and water-source heat pump systems, is helping transform one of the nation’s largest military housing energy modernization projects through its geothermal technology at Fort Sill, Oklahoma.

The \$63 million infrastructure investment, led by Corvias in partnership with Ameresco, is upgrading more than 1,700 military family homes with high-efficiency ClimateMaster geothermal heating and cooling systems, smart thermostats, new hot water systems and advanced controls. The modernization project is expected to reduce annual energy consumption across the housing community by approximately 57%, generating more than \$5 million in annual energy savings.

The Fort Sill project marks the third military installation where Ameresco and Corvias have partnered with ClimateMaster to deploy geothermal technology as part of large-scale residential energy modernization efforts, demonstrating the continued value of energy-efficient HVAC solutions in support of improving comfort, reliability and long-term sustainability for military families within their housing.

“We’re proud to partner with organizations like Ameresco and Corvias to help deliver innovative geothermal solutions that improve comfort, increase energy efficiency and strengthen the long-term resilience of military housing,” said Titian Burris, national sales manager, ClimateMaster. “Projects like Fort Sill demonstrate how proven technology and strong collaboration can create lasting benefits for military families and the communities they call home.”

As part of the project’s showcase event, Army leadership,

congressional representatives and industry partners toured ClimateMaster’s Oklahoma City manufacturing facility, where the geothermal heat pumps installed at Fort Sill are manufactured. Attendees then traveled to Fort Sill to observe the drilling process and visit a renovated military home featuring the newly installed systems and advanced controls.

ClimateMaster’s geothermal heat pumps harness the Earth’s stable underground temperatures to efficiently heat and cool buildings, reducing energy consumption by 40% to 70% compared to conventional HVAC systems while delivering dependable year-round comfort and lower maintenance requirements.

The Fort Sill modernization is being delivered through an Energy Savings Performance Contract (ESPC), allowing

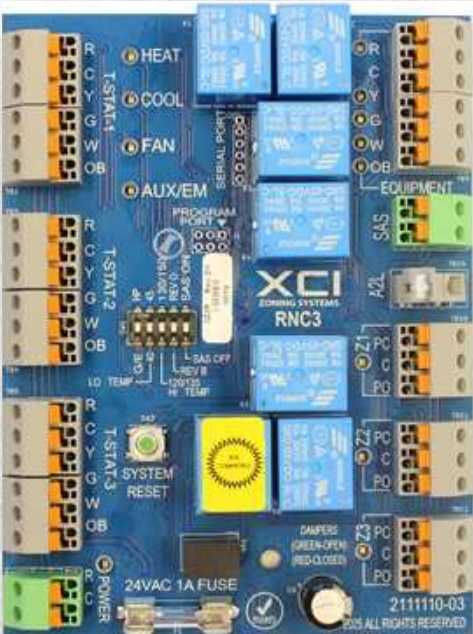
infrastructure improvements to be financed through future energy savings rather than upfront capital expenditures. As military installations continue to prioritize energy resilience and modernization, projects like Fort Sill demonstrate how proven geothermal technology can help improve quality of life for military families while supporting long-term operational and sustainability goals.



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Glasfloss Industries Announces Promotion Of Robert Burnette To Vice President Of Sales & Marketing



Desoto, TX – Mark Filewood, Senior VP of Sales & Marketing, announced today the promotion of Robert Burnette to Vice President of Sales & Marketing.

Robert Burnette previously served as National Sales Manager for the ARW Division of Glasfloss, where he played a pivotal role in strengthening customer relationships, expanding market presence, and driving sustained sales growth across multiple regions.

In his new role, Robert will oversee all sales and marketing operations, guide strategic growth initiatives, and support Glasfloss’ continued leadership in high-performance air filtration solutions. His proven track record of leadership, industry expertise, and commitment to customer value have made him an integral part of the company’s success.

“Robert’s promotion reflects his outstanding contributions and the confidence we have in his ability to lead our sales and marketing department”, said Mark Filewood, Senior VP Sales & Marketing.

Established in 1936, Glasfloss Industries is the oldest privately held and operated manufacturer of HVAC air filtration products in the United States. The company is 100% employee owned and operated and serves all major commercial, industrial and residential HVAC filtration markets.

For more information on Glasfloss and its products, please visit: www.glasfloss.com

- Contractors can choose from heat pumps, air conditioners and furnaces, as well as air handlers, coils and thermostats for systems to suit every region
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BDR Brings High-Impact Training to Texas Contractors

Profit and Growth Accelerator Series tackles the sales and financial blind spots that stall contractor expansion

Seattle – Business Development Resources (BDR), the premier provider of business coaching, training and marketing services for home service contractors across North America, is bringing in-person training to Texas home service business owners with the Profit and Growth Accelerator Series. The two-day event will be held Aug. 18-19 at JB Warranties, 9369 Hilltop Road, Argyle, Texas, a suburb of Dallas.

The training combines two of BDR's most sought-after classes. Day one features The Home Service Blueprint, which will help attendees overcome barriers to growth and scale their business through better pricing, more efficient use of labor and stronger financial decision-making. On day two, The Art of Consumer Financing will show attendees how to activate financing as a more effective part of the sales process, giving them a tool to close more sales in a market where consumer finances are stretched.

"The time is now for home services businesses to adjust their sales and operations processes if they want to win," said Matt MacArthur, BDR's senior vice president of

training and marketing. "The goal for this event is for every attendee to leave with a realistic path toward stronger sales and financial performance in their business that they can activate immediately."

The event is designed for home service leaders who want to strengthen the way their teams make financial and operational decisions. Participants will work through real-world scenarios, compare approaches with other industry professionals and leave with practical steps they can begin applying when they return to their businesses.

"Training has the greatest impact when it changes what happens back at the company," MacArthur said. "We want attendees to return to their teams ready to apply what they learned to impact sales immediately, not file away a workbook and fall back into the same routines."

Each class runs from 8 a.m. to 4 p.m. Central time. Registration is \$695 for one day or \$1,265 for both days, a savings of \$125. Space is limited, and advance registration is required.

For more information, visit <https://www.bdrco.com/event/profit-growth-accelerator-series-live-in-dallas/>.

Johnstone Supply Leads TRC's Banish Mercury Off the Planet Contest

Washington, D.C. — Johnstone Supply leads Thermostat Recycling Corp.'s 2026 Banish Mercury Off the Planet (BMOP) contest, with R.E. Michel Co. in second place and F.W. Webb in third as of Aug. 26.

"It is always exciting to see the continued strong participation from our wholesalers as we move through the competition," said Danielle Myers, executive director of TRC. "The competition clearly demonstrates the dedication of our partners, and it's evident they remain committed to recovering and safely recycling mercury-containing thermostats."

Top Three Wholesalers pounds of mercury collected:

- **Johnstone Supply:** 18.6
- **R.E. Michel Co.:** 4.9
- **F.W. Webb:** 3.8

TRC reports that **45 pounds of mercury from 5,204 thermostats** have been recycled from **39 wholesalers** and **135 branches** through **July** in the BMOP contest, which began May 1 and

ends Oct. 31.

"The contest is ongoing, and we have slightly more than two months before its completion," Myers said. "I urge all partners to participate and contribute to creating a cleaner, safer environment."

TRC will announce the winners in December.

About Thermostat Recycling Corp. Thermostat Recycling Corp., founded in 1998, is an industry-funded nonprofit supported by 28 manufacturers that historically branded and sold mercury thermostats in the United States. TRC maintains a network of more than 3,600 collection sites nationwide and has recovered more than 3 million thermostats containing 14 tons of mercury since its inception. The organization covers all costs to transport and properly dispose of mercury switch thermostats recovered from service.

For more information, visit thermostat-recycle.org.



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It’s On My Heart: The Times They Are A-Changin’!

Yes, that is a Bob Dylan song from 1964. My point is simple: **we are in a season that is changing—and changing fast.**

Pretend Bud is a heating and air guy from the early 2000s. He gets locked up for something he didn’t do (everyone behind bars is innocent), spends 20-plus years incarcerated, and walks out in 2026. He looks around at the HVAC industry and says, **“I wanna go back to the big house!”**

Think about what has changed. New efficiency ratings dictate what equipment we install. New refrigerants require different procedures, tools and training. Equipment is more complicated. And the business side has changed just as dramatically.

I recently asked AI about a Lennox 16 SEER2, two-stage AC with a 90% variable-speed furnace, installed in an attic. And the brand is not critical

to this illustration, just needed a real unit for Ai to gather an estimate. The number came back at more than \$18,000 at a 50% gross margin. Even AI recognized that was considerably higher than the \$6,000–\$8,000 numbers homeowners see online.

Bud would be shocked. When he went away, \$6,000–\$8,000 might have bought a pretty good 12 SEER system. Now we’re asking homeowners to consider \$15,000-plus.

How do we sell that?

First, financing must be part of the conversation. Spreading the investment over 10–12 years changes the discussion. Add a 10-year parts-and-labor warranty, and the homeowner isn’t just buying equipment—they’re buying predictable ownership costs.

But the bigger change is this: **we don’t sell boxes anymore. We sell solutions.**

The customer doesn’t wake up wanting a 16 SEER2, two-stage system. They wake up because the bedroom is too hot, the living room is too cold, the house is humid, the equipment is noisy or one room is never comfortable.

Ask: **“Which rooms aren’t comfortable?”** Then find out what “uncomfortable” means. Temperature? Humidity? Airflow? Noise? Drafts?

Once you understand the problem, help the homeowner visualize what life will be like when you solve it. Solutions to comfort problems are much more important than the box sitting in the backyard.

Then Bud gets another surprise. The homeowner says, **“I saw on Facebook this should only cost \$7,500.”** Bud asks who said that. “Ronnie G. She’s an influencer.”

“What does she do?”

“She makes TikTok

videos telling people what things should cost. She has 3.8 million followers and gets referral fees when people buy what she recommends.”

Another Bud mind-blown moment.

Welcome to 2026.

The consumer has more information than ever—and not all of it is accurate. Your customer may walk into your home already convinced they know what your system should cost.

Bud needs new skills, too. Load calculations, for example. Instead of spending an hour measuring and doing the math, technology such as Conduit Tech can dramatically speed the process. Today’s homeowner may actually appreciate seeing an iPad, radar and technology used to determine the proper equipment size.

And here’s the real point: **the customer is Bud.**

They are also surprised



Jim Hinshaw

Upon graduating from the University of Missouri at Rolla, Hinshaw started his career in the air conditioning industry. Hinshaw’s background includes positions as a manufacturer’s rep, President of one of the oldest and largest air conditioning companies in Arizona, residential start-up specialist for the Carrier Corporation, and an officer in a Carrier owned service agency.

Jim Hinshaw, Vice President, Vertical Markets, HVAC for Service Nation. Jim works with hvac and plumbing companies of all sizes, Service Nation has members from 2 man shops to several hundred. We

help our members improve sales and profits offering employees a career path and strong financials, enabling owners to work on the business instead of in the business.

Memberships start at \$99/month, where you can get access to a download center with thousands of pieces of collateral to improve business. We also have a best practices level, to improve financial performance and scale the business, or help owners set up a successful exit strategy, on their timeline.

Jim can be reached at jhinshaw@servicenation.com or cell: 602-369-8097.

And now as an AUTHOR: “For those who might be interested, he has a collection of writings from the last 10 years. Stories of how one person can ruin a relationship with a customer, and how one can repair it! Stories of the loss of service in America, and how you can improve customer service today. Go to the following link for full details on how to make this collection yours!”

www.blurb.com/bookstore/detail/2223484 to check out the book – first 15 pages are free, sample before you buy!

by a \$15,000 price. They have seen \$7,600 systems online. They don’t understand SEER2, refrigerant changes or the additional requirements of today’s equipment. They

may have simply learned to live with an uncomfortable house—wearing sweaters in the winter and running fans in the summer.

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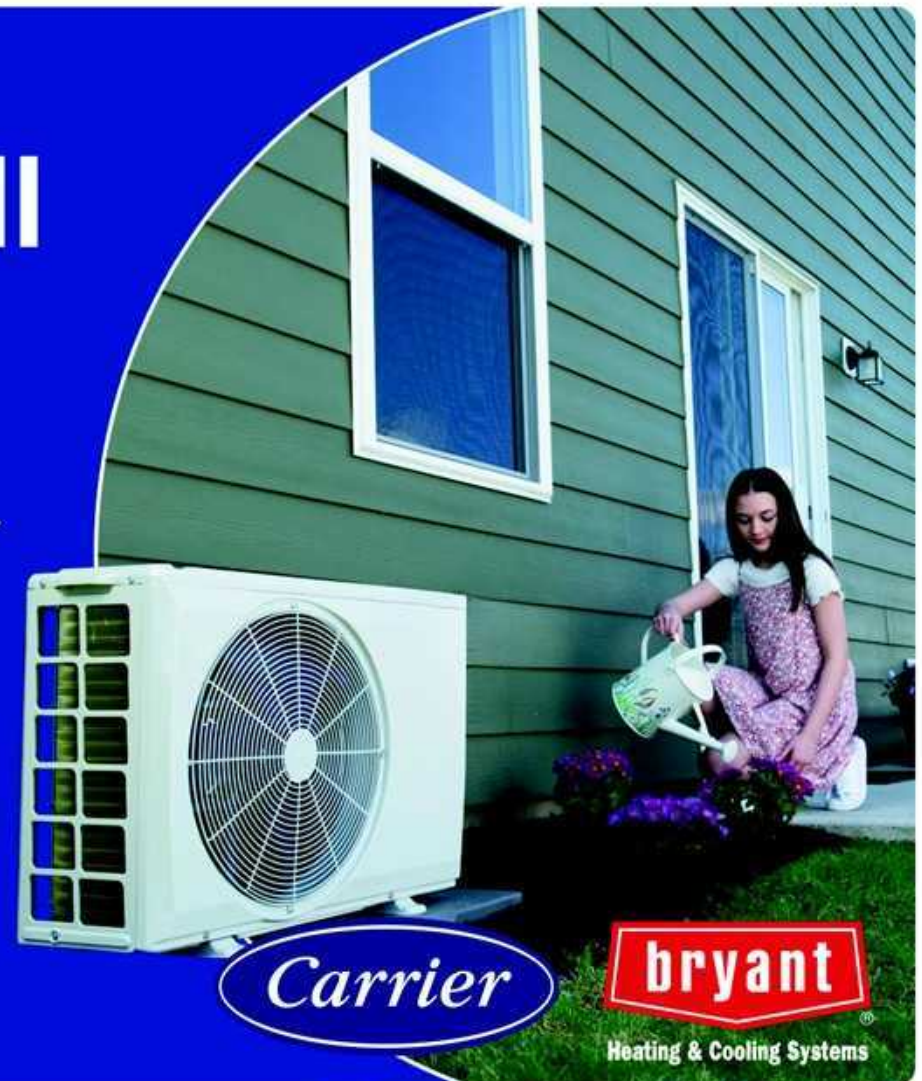
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And please don't forget: if a three-ton system isn't keeping up, the answer isn't automatically a four-ton system. Ductwork, insulation and airflow problems may be the real issue. **Bigger is not always better.** We need the tools and knowledge to determine what the home actually needs.

Bottom line: **it is harder to sell replacement systems today.** The economy, interest rates, social media, online pricing and an increasingly informed consumer are all working against us. One more note, we must be available when the customer needs us, weekends, holidays, all that. That is where Ai can help, some are using Ai to answer phone calls at all hours, even set up appointments on a schedule that meets the customer's needs.

So don't walk into a home with yesterday's tools or yesterday's sales process.

Bring the technical tools. Bring the diagnostic tools. Bring financing. Ask better comfort questions. Use technology. Educate the customer. And most importantly, **help them visualize the result—not just the equipment.**

Because sometimes Bud isn't the only thing that has been locked up for 20 years. **Our sales process may have been locked up with him.**

The times really are a-changin'.

Thanks for listening. We'll talk later.

Be Pro Be Proud Expands as Organization Reaches 10th State

South Dakota becomes Be Pro Be Proud's 10th state, joining Alabama, Arkansas, Florida, Georgia, New Mexico, North Carolina, South Carolina, Tennessee and Texas



Little Rock, Ark. — Be Pro Be Proud, a nonprofit leading the movement to bring a new generation of professionals to America's skilled workforce, marked its expansion to a 10th state with the launch of Be Pro Be Proud South Dakota in partnership with the South Dakota Home Builders Association. The launch builds on the momentum of the organization's first Mobile Workshop visit to South Dakota in February 2026, when Gov. Larry Rhoden and state lawmakers joined students at the state Capitol for an immersive look at the program.

Be Pro Be Proud's expansion to South Dakota comes 10 years after the organization's founding in Arkansas in 2016. Since its launch, Be Pro Be Proud has introduced more than 600,000 students to technical career opportunities by changing perceptions and opening pathways

into the skilled workforce.

"South Dakota's students deserve the chance to see these professions firsthand and understand the many opportunities right in their own backyard," said Andrew Parker, executive director of Be Pro Be Proud. "These professions can build the next generation of fortune creators. We're proud to bring that message to South Dakota alongside the organizations and industry leaders who helped make this happen."

Students step aboard Be Pro Be Proud's Mobile Workshop and access interactive experiences and fully immersive hands-on simulators representing more than 16 skilled professions across construction, manufacturing, transportation and utilities. Featured careers include welding, computer numerical control (CNC) operation, diesel technology, electric work, utility linework, robotics and commercial truck driving.

The experience introduces students to fields many haven't considered, then connects them with education and training opportunities, industry partners and prospective employers to help turn that interest into next steps.

"When the Mobile Workshop came to the Capitol in February, a teacher came to us in tears. Two of her students were on the verge of dropping out, but by the time they walked off that Mobile Workshop, they'd signed up for a CDL course and committed to finishing high school," said Darin Howie, president of the South Dakota Home Builders Association. "That's why we wanted to bring this program to South Dakota permanently. This program truly affects families' lives and ensures we can fill the large pipeline of jobs needed to grow our state's economy."

To learn more about Be Pro Be Proud, visit beprobeproud.org.

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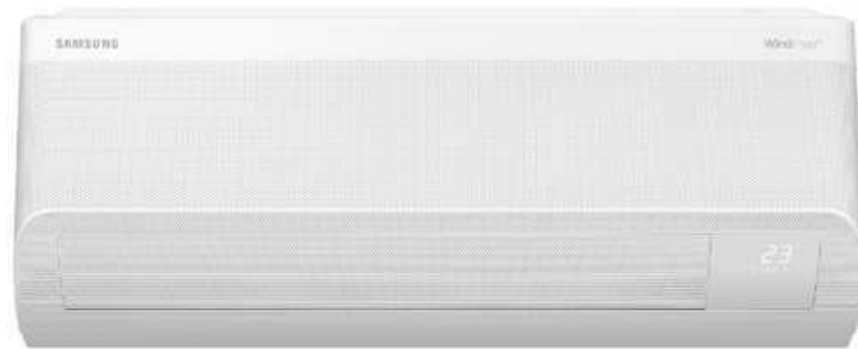
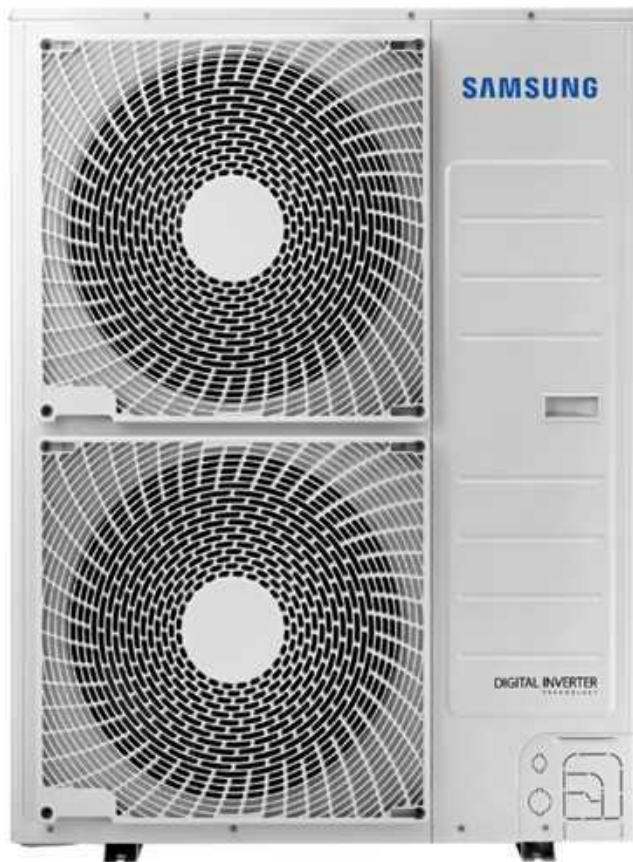
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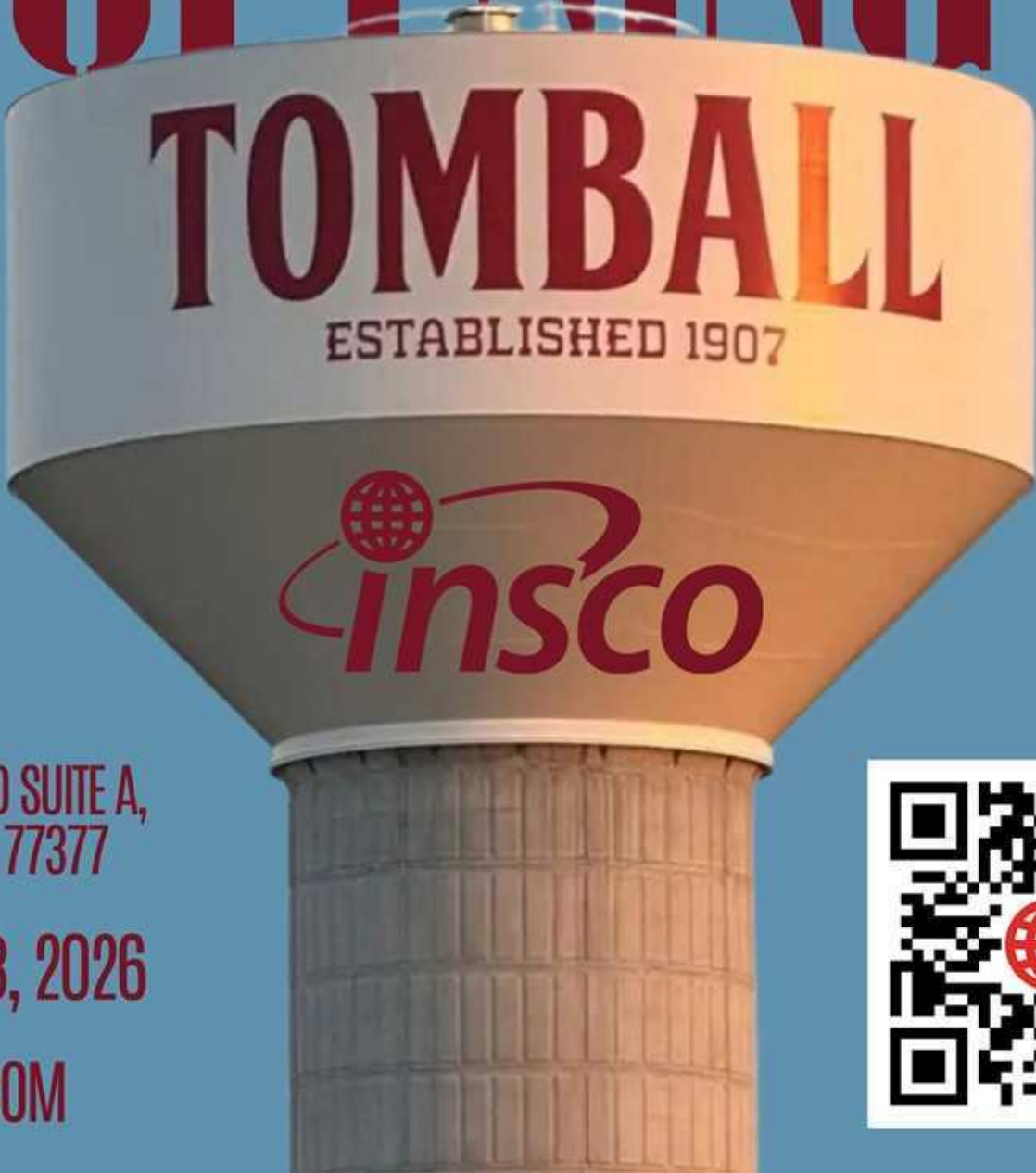
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NEWS

ASHRAE, founded in 1894, is a global society advancing human well-being through sustainable technology for the built environment. The Society and its more than 56,000 members worldwide focus on building systems, energy efficiency, indoor air quality, refrigeration and sustainability. Through research, standards writing, publishing, certification and continuing education, ASHRAE shapes tomorrow's built environment today. More information can be found at www.ashrae.org/news.

2026 ASHRAE Student Design Competition Winners Highlight Next-Generation Building Solutions

Atlanta – ASHRAE announced the winners of its 2026 Student Design Competition, Setty Family Foundation Applied Engineering Challenge and Building Energy Quotient Competition. The competitions recognize the outstanding abilities and innovative problem-solving skills of students in HVAC&R, building sciences and engineering.

The 2026 student competition focused on a new building being added to a university campus in Denver, Colorado.

Teams competed in one of four categories:

- HVAC Design Calculations
- HVAC System Selection
- Setty Family Foundation Net Zero Energy Design
- Setty Family Foundation Applied Engineering Challenge

First place in the HVAC Design Calculations category is awarded to Sanika Rajendra Gavhane, Nikita Vaijinath Suryawanshi, Neha Vaijinath Suryawanshi, Pradnya Ashok Mane, Sakshi Sanjay Chaugule and Sakshi Santosh Bhosale of SVERI's College of Engineering Pandharpur. The team advisors is Dr. Digvijay D. Ronge.

Placing first in the HVAC System Selection category is Tong Chi Ho, Hadi Muhammad Raahim, Chow Ching Mei and Chan Wing Ho of The University of Hong Kong HKU. The team advisor is Dr. Benjamin P. L. Ho.

Receiving first place in the 2026 Setty Family Foundation Net Zero Energy Design category are Syahlaisa Afra Amanio, Vine Novia Pakpahan, Laura Mellisa, Fawzaan Dwi Sulistiyanto, Muhammad Djackwan Firdaus and Nadhif Khairu Athallah of Universitas Indonesia. The team advisors are Dr. Miktha Farid Alkadri and Dr. Eng. Arnas Lubis.

In the 2026 Setty Family Foundation Applied Engineering Challenge, students were asked to design an innovative system for residential applications that rejects heat into domestic hot water and absorbs heat from domestic cold-water systems for space heating and cooling.

First place is awarded to Muhammad Mirza Adhiyarahman, Ahnaf Irbah Hidayat, Rimba Harits Hartanto, Gravin Hotasi Zakharia, Juan Aaron Norata and Muhammad Khairul Anam of the Bandung Institute of Technology. Team advisor is Dr.Eng. Ir. Gea Fardias Mu'min, S.T., M.T.

The project explored HYDEX, which is a modular residential

GSHP retrofit that acts as a thermal battery, capturing waste heat from greywater and the heat-pump system, storing it in stratified buffer tanks, and intelligently redirecting it to improve HVAC efficiency and preheat domestic water while reducing energy consumption, operating costs, and carbon emissions.

The Building Energy Quotient Competition takes theory into practice by giving students building energy assessment experience in an operational setting, while working collaboratively with building owners. Students had the opportunity to evaluate and audit building energy consumption for buildings in operation to give the building a Building EQ score using the ASHRAE Building EQ online tools.

First place was awarded to Ivy Exum, Alexander Charbonneau, Tyler Milstead, Ethan Schriener, Hoang Dinh, Tanner Rapp, Keegan Snoozy, Chris Fisher and Nickolas Bozonelos of University of Washington ASHRAE at UW. The team advisor is Robert S Rushing.

The projects will be recognized during the 2027 ASHRAE Winter Conference, January 23-27, 2027 in Chicago, Ill. The Winter Conference is held in conjunction with the ASHRAE co-sponsored AHR Expo, which will be January 25-27, 2027 at McCormick Place Convention Center.

For a full list of Student Design Competition and Applied Engineering Competition winners (First, Second, Third and Rising Star), please visit the Competitions page on the Student Zone.



ASHRAE Highlights Building Resources as Communities Face Water and Air Quality Challenges

Science-based guidance helps building professionals reduce risks from Legionella and wildfire smoke

Atlanta – ASHRAE is highlighting its technical resources to support building professionals in addressing global environmental and public health challenges, including wildfire smoke, extreme heat and Legionella risk. As communities across North America, Europe and other regions face these evolving conditions, the Society continues to provide science-based guidance that supports healthier, safer and more resilient buildings.

While these events stem from different environmental conditions, they share a common challenge of maintaining healthy indoor environments through effective building system design, operation and maintenance. From protecting occupants from smoke infiltration during wildfire events to implementing comprehensive water management programs that reduce the risk of Legionella growth, building professionals play a critical role in safeguarding public health.

“Around the world, buildings are facing increasingly complex environmental and public health challenges,” said 2026-27 ASHRAE President Sarah Maston, P.E., BCxP, LEED

AP BD+C. “Whether responding to prolonged heat, wildfire smoke or water quality concerns, resilient buildings begin with proactive planning and sound engineering. ASHRAE’s standards, guidelines and technical resources equip building professionals with practical, science-based solutions that help protect occupants and strengthen building performance.”

Managing Legionella Risk

Legionnaires’ disease is a serious form of pneumonia caused by *Legionella* bacteria, which can grow in building water systems when conditions allow. Effective water management programs are essential for reducing the potential for bacterial growth and exposure, particularly in large or complex buildings.

ASHRAE’s technical guidance includes:

- ANSI/ASHRAE Standard 188, *Legionellosis: Risk Management for Building Water Systems*, which establishes minimum requirements for managing Legionella risk throughout the lifecycle of building water systems.

- ASHRAE Guideline 12, *Managing the Risk of Legionellosis Associated with Building Water Systems*, which provides practical recommendations for implementing comprehensive water management programs, including guidance for cooling towers, potable water systems, decorative water features and other building water systems.

These resources help organizations develop preventive strategies that support safer building operation and align with public health best practices.

Protecting Indoor Air During Wildfire Smoke Events

Wildfires are increasing in frequency and intensity in many parts of the world, with smoke affecting communities far beyond the fire zone. During periods of elevated smoke caused by wildfires or prescribed burns, building ventilation, filtration and operational strategies become essential for maintaining healthy indoor air quality.

To help building professionals prepare for and respond to smoke events, ASHRAE offers several resources, including ASHRAE Guideline 44-2024, *Protecting Building Occupants From Smoke During Wildfire and Prescribed Burn Events*. The guideline provides recommendations for designing, operating and maintaining commercial, institutional, healthcare and multi-residential buildings to reduce occupant exposure during wildfire and prescribed burn events. It also addresses building preparedness, filtration, ventilation, air cleaning and operational strategies before, during and after smoke events.

Additional resources available from ASHRAE include technical guidance on filtration, indoor air quality, planning frameworks for commercial buildings, educational webinars, podcasts and research related to wildfire smoke mitigation.

As climate-related events become more frequent and building infrastructure continues to age in many parts of the world, owners and operators are increasingly challenged to manage multiple risks simultaneously. Comprehensive planning for indoor air quality, water safety and resilient building operations can help reduce health risks while improving overall building performance.

“Whether addressing water quality or indoor air quality, the goal is to make informed decisions before problems become emergencies,” Maston said. “Healthy, resilient buildings depend on thoughtful planning, ongoing maintenance and the application of proven engineering practices.”

To learn more about ASHRAE’s Legionella guidance, visit ashrae.org/Legionella. For wildfire smoke guidance and additional technical resources, visit ASHRAE Wildfire Response Resources.



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Gretna (504-362-9019)

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Houston - Waverly Street
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Houston - Winkler
(713-944-2962)
Abilene (325-672-5515)

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PHCC CONNECT 2026 to Feature Expanded Educational Programming - Gain Practical Strategies and Insights for Stronger Plumbing and HVACR Businesses

More than 20 expert-led education sessions and roundtable discussions will address today’s most pressing business and workforce challenges.

Falls Church, Va. – The Plumbing-Heating-Cooling Contractors—National Association (PHCC) announces that PHCC CONNECT 2026, October 19-22 in Milwaukee, will feature expanded educational programming focused on giving plumbing and HVACR contractors practical strategies, expert insights and peer-to-peer perspectives to help them build stronger businesses.

Covering today’s challenges and opportunities across the plumbing and HVACR industries, CONNECT 2026 will offer more than 20 educational sessions, panel discussions and roundtable discussions led by industry experts and experienced contractors. Programming will cover topics including workforce development, leadership, business operations, regulatory compliance, technology and strategies to help contractors build stronger businesses.

Interactive roundtable discussions will encourage attendees to exchange ideas, share best practices and learn from peers facing similar challenges. One featured session is the *Quality Service Contractors (QSC) Lunch & Learn: Stories from the Breakroom*, presented by Nora Burns, *The Undercover Employee™*. Drawing from firsthand experience working in frontline roles and proprietary workforce research, Burns will share practical strategies to improve employee engagement,



strengthen workplace culture and increase employee retention in the skilled trades.

Signatory contractors will have access to dedicated programming through PHCC’s Union-Affiliated Contractors (UAC) enhanced service group. Sessions will cover topics including labor and employment law, collective bargaining, contractor obligations, behavioral health in the workplace and practical strategies for supporting employees through challenging situations.

Additional education continues throughout the expanded Product & Technology Showcase, where attendees can participate in Learning Labs, explore hands-on training

opportunities and experience manufacturer demonstrations showcasing the latest technologies and innovations shaping the plumbing and HVACR industries.

“PHCC CONNECT is where our industry comes together to share ideas, strengthen relationships and learn from one another,” said Jason Pritchard, president of the PHCC-National Association. “The education at CONNECT 2026 is designed to give attendees practical strategies they can take home and implement immediately while building the relationships that help move our industry forward.”

PHCC CONNECT 2026 brings plumbing and HVACR professionals from across the country together for education, networking, industry insights and the expanded Product & Technology Showcase. For more details, visit phccweb.org/CONNECT. Register today here.

About PHCC

The PHCC National Association, formed in 1883, provides legislative advocacy, education and training to approximately 3,500 plumbing and HVACR businesses and 65,000 technicians. Members of PHCC have access to a wide variety of services designed to increase their professionalism, grow their businesses and improve profitability. For more information about PHCC, visit phccweb.org.



PRESENTS THE 2026

Cool Shots Clay Shoot

THURS., OCT. 29, 2026

8:30am Registration

10:00am Event Start time

1:00pm Awards Luncheon

3:00pm Event ends

American Shooting Centers

16500 Westheimer Parkway

Houston, TX 77082





The 2026 TACCA-GH Golf Tournament

Greatwood Golf Club
SUGARLAND, TX

Friday, September 25th

Shotgun Start 8:00 am

All sponsorships include verbal recognition at the event, Company logo on event banner and flyer, TACCA-GH website, social media - Facebook, LinkedIn and recognition in on-site digital presentation.

All sponsors are provided with food and drink tickets for two (2) guests.

*PRICING:	Member	Non-Member	Mulligans: \$25
*Includes Golf Cart for golfers only	Individual Golfer: \$300 Team of 4: \$1,200 Food & Drinks only: \$100	Individual Golfer: \$350 Team of 4: \$1,400 Food & Drinks only: \$150	Golf Cart - \$75.00 (non-golfers)

AVAILABLE SPONSORSHIPS

All sponsorships include verbal recognition at the event, Company logo on event banner and flyer, TACCA-GH website, social media - Facebook, LinkedIn and recognition in on-site digital presentation.

PHOTO BOOTH SPONSOR \$2,500.00 (Exclusive)

- One (1) team of four (4) shooters
- Photo booth on the course
- Company logo on photos
- 6ft table for display

SWAG BAG SPONSOR \$1,500.00 (Exclusive)

- Company logo on swag bags
- 6ft table for display

BOOTH SPONSOR \$1,000.00 (6 Available)

- Company logo on event banner
- 6ft table for display

DOOR PRIZE SPONSOR \$250.00 (unlimited)

- Signage at door prize display table
- Entry for one (1) to the Awards Luncheon
- Includes lunch and two (2) drink tickets

EVENT PRICING				
Individual shooter (member)	Individual shooter (non member)	Team of 4 shooters (member)	Team of 4 shooters (non member)	Food & Beverage only \$100.00
\$350.00	\$400.00	\$1,400.00	\$1,600.00	

Price includes: 100 Targets per shooter, a Golf Cart, Appropriate 12 or 20 gauge Ammunition, Ear and eye protection, Various 12 & 20 gauge loaner shotguns (limited availability), Lunch and Two (2) Drink tickets per person

Ask about our On Course Games \$25.00 member \$30.00 (non member shooter)

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AVAILABLE SPONSORSHIPS

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KOOZIE SPONSOR \$1,000.00 Company name or logo imprinted on the koozies. Koozies will be placed in each goodie bag of the golfers and on the bar.

HOLE SPONSORS All hole sponsors are permitted to set up a tent, 2 chairs and a waste basket at their hole. A sign with your company's logo will be provided. Includes breakfast, lunch and two (2) drink tickets for two (2) guests.

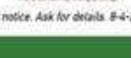
BEAT THE PRO SPONSOR \$750.00 (Exclusive) Up to two (2) company representatives can set up at a specific hole on the course. A Professional golfer will engage golfers in a contest. Company logo on signage at the hole.

CLOSEST TO THE PIN SPONSOR \$500.00 (2 Available) Up to two (2) company representatives can set up at a specific hole on the course. Contest will be held at this hole. Company logo on sign at the hole.

LONGEST DRIVE SPONSOR \$500.00 (2 Available) Up to two (2) company representatives can set up at a specific hole on the course. Contest will be held at this hole. Company logo on sign at the hole.

INDIVIDUAL HOLE SPONSOR \$350.00 (4 Remaining) Up to two (2) company representatives can set up at a specific hole on the course. Company logo on sign at the hole.

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*As of print date. Event details are subject to change without notice. 8/26

Pentair to Acquire Taco Group Holdings, Accelerating Growth and Creating a Comprehensive Suite of Innovative Water Solutions

London & Cranston, R.I.— Pentair plc (NYSE: PNR), a leader in helping the world sustainably move, improve, and enjoy water, life's most essential resource, announced that it has entered into a definitive agreement to acquire Taco Group Holdings (Taco), a leader in hydronic and water-based solutions, for approximately \$1.4 billion subject to customary adjustments. The purchase price represents a multiple of approximately 10.5x 2026E EBITDA, including approximately \$165 million in tax benefits and approximately \$30 million in anticipated run-rate cost synergies.

The acquisition of Taco expands Pentair's portfolio of smart, sustainable water solutions to support increased exposure to key high-growth end-markets primarily in North America. Taco is a leading provider of innovative, sustainable and high-performance hydronic and water-based HVAC and data center solutions. Over its more than 100-year history, Taco has established a premier brand, track record of innovation and a comprehensive portfolio of industry-leading pumps, valves, tanks, heat exchangers and advanced controls. Taco serves a diverse customer base in commercial, industrial and residential end-markets. Taco is expected to generate approximately \$540 million in revenue in fiscal year 2026, with Adjusted EBITDA margins above 20% when including expected run-rate cost synergies.

"This highly strategic and value creating acquisition enhances the scale and reach of Pentair's innovative water solutions serving high-growth commercial and industrial end-markets, including HVAC and data centers," said John L. Stauch, Pentair President and CEO. "The addition of Taco will provide Pentair with a more comprehensive suite of solutions and enhanced development capabilities to benefit our customers across commercial, industrial and residential applications. We are confident in our ability to unlock significant profitability as we scale Taco, accelerate its

growth across commercial markets and implement the Pentair Business System. We look forward to welcoming the Taco team to Pentair, ushering in a new chapter of growth and value creation."

"This partnership with Pentair allows us to accelerate our growth, expand our capabilities and further invest in our innovation and technology. It will also allow us to preserve our values, expertise and customer relationships, which have made Taco successful," said John Hazen White, Jr., Owner and Chairman of the Board, and Benjamin White, President of Taco.

Key Strategic and Financial Benefits of the Transaction

• **Scales Pentair's Position in Attractive, High-Growth Commercial and Mission-Critical End-Markets:** The addition of Taco's portfolio of pumps, valves and controls will strengthen Pentair's presence across commercial end-markets, including data centers, schools, hospitals, universities as well as multi-family residential. The sustained demand for these mission-critical solutions is supported by secular water and sustainability trends, advancing Pentair's strategic priorities and establishing a highly attractive and diversified growth engine.

• **Broadens Pentair's Water-Management Platform with a Comprehensive Suite of Solutions:** Combining Pentair's existing portfolio of innovative water solutions with Taco's complementary capabilities in pumps, valves, controls and hydronic systems will create a more comprehensive offering of premier solutions for commercial, infrastructure and residential customers. Further, Pentair's innovation engine combined with Taco's development capabilities creates significant opportunities to develop new solutions across markets that meet customer needs.

• **Provides Meaningful Cross-Sell Opportunities through Complementary Channels and Go-to-Market Strategy:** Bringing together Pentair's distribution network

and Taco's manufacturer representative network creates new channel opportunities that are expected to accelerate growth. Pentair expects to benefit from broader customer access and deeper partnerships across commercial, industrial and residential end-markets. The Company expects manufacturer representatives to provide more opportunities with OEMs, distributors, contractors, engineers, and end users.

• **Large Installed Base Broadens Pentair's Access to Durable Aftermarket Revenue Streams:** Taco benefits from a large installed base that generates substantial ongoing demand for replacement products, maintenance and system upgrades. The transaction will expand Pentair's access to these durable aftermarket opportunities, supporting sustained growth and deeper customer relationships.

• **Creates Compelling Cost and Revenue Synergy Opportunities:** The transaction is expected to be approximately \$0.10 to \$0.15 accretive to Adjusted EPS in fiscal year 2027. Pentair expects to generate approximately \$30 million in run-rate cost synergies related to supply chain and operational efficiencies. The Company will apply its Pentair Business System to realize revenue synergies through complementary channels, expanded cross-selling and greater scale.

• **Maintains Solid Financial Position and Flexibility to Execute Balanced Capital Allocation Priorities:** Pentair expects to have a net leverage ratio of approximately 2.4x following the close of the transaction and expects to de-lever to <1.5x within two years of the transaction close. Pentair's strong balance sheet and robust cash flows will create ample flexibility to continue to invest in key growth initiatives while building on its track record of shareholder returns, including its more than 50 years of growing its dividend.

Feel the HEAT? We do...
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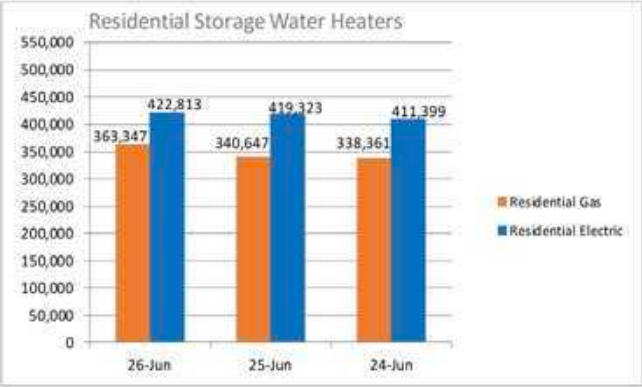
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AHRI Releases June 2026 U.S. Heating and Cooling Equipment Shipment Data

Residential Storage Water Heaters

U.S. shipments of residential gas storage water heaters for June 2026 increased +6.7 percent, to 363,347 units, compared to 340,647 units shipped in June 2025. Residential electric storage water heater shipments increased +0.8 percent in June 2026 to 422,813 units, compared to 419,323 units shipped in June 2025.



Central Air Conditioners and Air-Source Heat Pumps

U.S. shipments of central air conditioners and air-source heat pumps totaled 1,023,571 units in June 2026, increased +21.7 percent compared to 840,769 units shipped in June 2025. U.S. shipments of air conditioners increased +26.8 percent, to 605,033 units, compared to 477,270 units shipped in June 2025. U.S. shipments of air-source heat pumps increased +15.1 percent, to 418,538 units, compared to 363,499 shipped in June 2025.



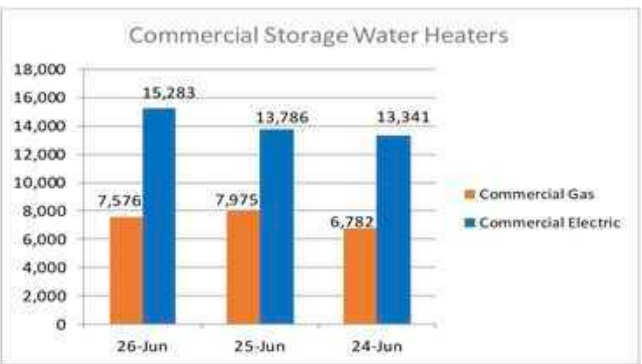
Notes and FAQs

Industry data is aggregated from the information supplied by AHRI member companies that participate in the Statistics Program and can be subject to revision. Published year-to-date data is inclusive of all revisions. No other AHRI data (e.g., by state or region) is available to the public other than that published. AHRI does not conduct any market forecasting and is not qualified to discuss market trends. BTUHs of 64.9 and below are for residential units; 65.0 and above for commercial.

For previous monthly shipment releases and historical data, please see <http://www.ahrinet.org/statistics>.

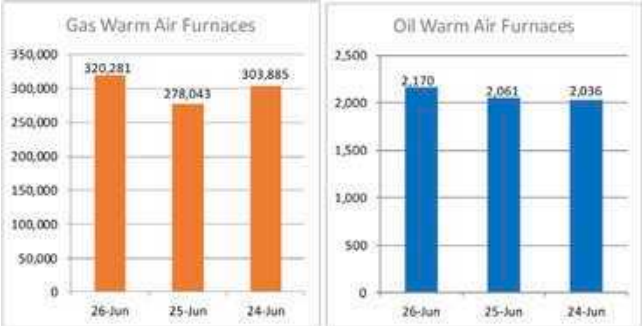
Commercial Storage Water Heaters

Commercial gas storage water heater shipments decreased -5.0 percent in June 2026, to 7,576 units, compared to 7,975 units shipped in June 2025. Commercial electric storage water heater shipments increased +10.9 percent in June 2026, to 15,283, compared to 13,786 units shipped in June 2025.



Warm Air Furnaces

U.S. shipments of gas warm air furnaces for June 2026 increased +15.2 percent, to 320,281 units, compared to 278,043 units shipped in June 2025. Oil warm air furnace shipments increased +5.3 percent, to 2,170 units in June 2026, compared to 2,061 units shipped in June 2025.



U.S. Manufacturers' Shipments of Central Air Conditioners and Air-Source Heat Pumps

Month				YTD			
Size Description (000) BTUH	2026 Total	% Change from 2025	2024 Total	Size Description (000) BTUH	2026 Total	% Change from 2025	2024 Total
Under 16.5	38,907	+7.3	39,841	Under 16.5	200,132	-2.5	175,067
16.5-21.9	90,867	+47.3	120,466	16.5-21.9	436,616	+10.6	544,782
22-26.9	217,208	+33.1	233,524	22-26.9	1,005,131	+8.1	1,003,572
27-32.9	155,529	+45.4	165,373	27-32.9	711,414	+4.6	732,423
33-38.9	220,852	+20.5	215,613	33-38.9	1,009,247	+3.2	925,863
39-43.9	72,504	+2.4	78,498	39-43.9	318,446	-6.4	320,122
44-53.9	107,593	+1.7	110,132	44-53.9	507,444	+1.9	471,768
54-64.9	89,652	+8.0	87,151	54-64.9	390,274	-6.3	381,551
65-96.9	9,901	+5.5	9,576	65-96.9	45,397	-2.3	53,639
97-134.9	8,529	+3.2	8,875	97-134.9	36,808	+2.5	45,613
135-184.9	5,986	+5.4	5,945	135-184.9	26,744	+5.7	29,659
185-249.9	2,781	-5.6	2,455	185-249.9	12,827	+6.8	13,605
250-319.9	1,835	-0.9	1,936	250-319.9	8,651	+14.2	10,251
320-379.9	423	+4.4	364	320-379.9	1,983	+8.1	2,254
380-539.9	340	-30.3	375	380-539.9	1,867	-4.6	2,339
540-639.9	295	0.0	311	540-639.9	1,704	+18.4	1,738
640-799.9	130	-15.0	142	640 & Over	685	+5.9	787
800.0-899.9	41	+2.5	68	800.0-899.9	258	+12.7	322
900.0-999.9	73	+28.1	72	900.0-999.9	402	-3.4	398
1,000.0-1,199.9	65	+109.7	38	1,000.0-1,199.9	209	+13.6	249
1,200.0 & Over	60	-17.8	62	1,200.0 & Over	449	+18.5	529
TOTAL	1,023,571	+21.7	1,080,817	TOTAL	4,716,688	+3.0	4,716,531

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CALENDAR OF EVENTS

MEPO OF OKLAHOMA, INC.

We are a non-profit trade association in the State of Oklahoma. We work to give our members the tools they need to succeed in the Air Conditioning, Heating, Refrigeration, Electrical and Plumbing Industries.

OK City Monthly Meeting

September 10, 2026 11:30 pm - 1:00pm

Charleston's Restaurant, 2000 S Meridian Ave, Oklahoma City, OK 73108, USA

Tulsa Lunch Meeting

No Schedule

OUBCC Mtgs

September 15, 2026 1:30 pm - 2:30 pm

Heat Pump Mtg

September 24, 2026 6:00 pm - 7:00 pm

Please RSVP with your and Guests Names text 918-282-7864.

Visit <https://mepo.org/cal/> for more dates.

You do not have to be a member to attend our MEPO meetings

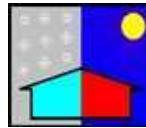
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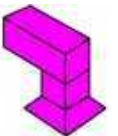


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